



Esri  
380 New York Street  
Redlands, California 92373-8100  
Phone: 909-793-2853, ext. 1-4441  
Fax: 909-307-3046



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## **Special Offer from Esri Including IBM System x3200 M3 Server with ArcGIS® Server 10 Advanced Workgroup License for U.S. Customers Only**

Offer Valid through  
November 30, 2010

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Esri is pleased to extend special offers within the United States. This offer consists of an IBM System x3200 M3 Server and an ArcGIS Server 10 Advanced Workgroup License with Microsoft SQL Server Express 2008.

Standard and Basic Workgroup versions are also available upon request. Please call Dean Garner ([dgarner@esri.com](mailto:dgarner@esri.com)) at 909-793-2853, ext. 1-4441, or Neil Tomlinson ([ntomlinson@esri.com](mailto:ntomlinson@esri.com)) at 909-793-2853, ext. 1-1340. If you do not see the exact server configuration you are looking for, please call Dean or Neil listed above.

ArcGIS Server 10 Advanced Workgroup is designed for GIS organizations that want to provide a central, server-based GIS for distributing GIS services across the organization or over the Internet. It provides spatial data management, visualization (both 2D and 3D), spatial analysis and modeling, and a configurable mobile GIS application. The Advanced edition also includes four advanced analysis extensions (3D, Spatial, Network, and Geostatistical) at no additional cost.

The Workgroup level of ArcGIS Server 10 is designed and limited to run on a single machine and includes a SQL Server Express database engine. The Workgroup level supports 10 simultaneous connections to and 4 GB of data storage on a multiuser geodatabase.

### ***One server package is available.***

An IBM System x3200 M3 Server including

- One (1) Quad Core Intel Xeon X3460 2.80 GHz Processor, 12 MB L2 Cache
- 8 GB RAM
- 2 x 1,000 GB Serial ATA (SATA) Disk Drives with RAID 1
- DVD-ROM Drive
- Integrated Gigabit Ethernet
- Windows® Server 2008, Standard x64 with 5 CALs
- Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)



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**TERMS OF THE OFFER**

- This offer is valid only in the United States excluding Guam, Puerto Rico, and the Virgin Islands.
- This offer is only available as a bundled hardware/software system.
- Orders must be received at Esri by November 30, 2010.
- Delivery terms: 20–40 days after receipt of completed order and approval of credit. Manufacturer availability may change delivery terms.

**ESRI SOFTWARE DELIVERY AND INSTALLATION**

ArcGIS Server 10 is delivered via electronic download from Esri. Users will receive an e-mail communication with a token that directs them to their Esri Global Account. Customers that do **not** have an Esri Global Account must create one before they can use the token to access and download software from the Customer Care Portal. Existing customers that already have access to the Customer Care Portal will be able to download ArcGIS Server. Official media is available on DVD for an additional fee. Esri® software installation services are available, if needed, and are included on page 6 of the quotes.

**TRAINING**

Please contact the Esri Learning Center at 909-793-2853, ext. 1-1585, for course information and a training schedule, and see page 4 of the quotes for training options and cost.

**HOW TO ORDER**

1. Complete the attached order form and credit application, if not previously on file with Esri.
2. Add other desired options.
3. Add any applicable sales tax (see order form).
4. Provide purchase order or other form of payment.
5. Send your completed order and credit application to your Esri regional office or

Esri  
 Customer Service/Kelly Campos  
 380 New York Street  
 Redlands, CA 92373-8100  
 Fax: 800-330-7053

6. Your hardware and software will be shipped to you 20–40 days after all paperwork has been completed and credit approved. Manufacturer availability may change delivery terms.

**QUESTIONS?**

Contact your Esri regional office regarding the terms of this offer or general questions.

Contact Dean Garner at 909-793-2853, ext. 1-4441, to discuss hardware options not provided in the attached quotation.

Contact Kelly Campos at 909-793-2853, ext. 1-1831, regarding the status of your order.

**Corporate Headquarters**

Esri  
 380 New York Street  
 Redlands, California 92373-8100  
 Telephone: 909-793-2853 Fax: 909-793-5953

**Regional Offices**

Boston  
 Telephone: 978-777-4543  
 Fax: 978-777-8476

California  
 Telephone: 909-793-2853,  
 ext. 1-1906  
 Fax: 909-307-3025

Charlotte  
 Telephone: 704-541-9810  
 Fax: 704-541-7620

Denver  
 Telephone: 303-449-7779  
 Fax: 303-449-8830

Minneapolis  
 Telephone: 651-454-0600  
 Fax: 651-454-0705

Olympia  
 Telephone: 360-754-4727  
 Fax: 360-943-6910

Philadelphia  
 Telephone: 610-644-3374  
 Fax: 610-644-3379

San Antonio  
 Telephone: 210-499-1044  
 Fax: 210-499-4112

St. Louis  
 Telephone: 636-949-6620  
 Fax: 636-949-6735

**States Served**

CT, MA, ME, NH,  
 NY, RI, VT

CA, HI, NV

AL, FL, GA,  
 NC, SC, TN, VA

AZ, CO, NM,  
 UT, WY

IL, MI, MN,  
 ND, SD, WI

AK, ID, MT,  
 OR, WA

DC, DE, MD,  
 NJ, PA, WV

LA, MS, OK, TX

AR, IA, IN, KS,  
 KY, MO, NE, OH



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Date: July 6, 2010		<b>IBM System x3200 M3 Server with ArcGIS Server 10 Advanced Workgroup License</b>	
Quotation Number: x3200 M3AGAW		Page 3	
Quote valid until November 30, 2010			
ITEM	QTY	DESCRIPTION	PRICE
104865	1	An IBM System x3200 M3 Server including One (1) Quad Core Intel Xeon X3460 2.80 GHz Processor, 12 MB L2 Cache, 8 GB RAM, 2 x 1,000 GB SATA Disk Drives with RAID 1, DVD-ROM Drive, Windows Server 2008, Standard x64 with 5 CALs, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)	
ArcGIS Server 10 Advanced Workgroup	1	<b>ArcGIS Server 10 Advanced Workgroup License for One Server with Four Cores (Includes First Year of Software Maintenance)</b>  Shipping and Handling (Included)	
<i>System Package Total</i>			<b>\$21,500.00</b>
<b>Notes:</b> Total does not include applicable sales tax (see order form). <b>By:</b> Dean Garner at 909-793-2853, ext. 1-4441 <b>Title:</b> Hardware Solution Sales Manager			
<b>This quotation is made in confidence for your review only. It may not be disclosed to third parties.</b>			

<b>Additional Cost Options Specific to IBM System x3200 M3 Server Package Offer</b>			
ITEM	QTY	DESCRIPTION	PRICE
1000GB	1	Additional cost to add 2 x 1,000 GB SATA Disk Drives at time of purchase and change RAID 1 configuration to RAID 5	\$1,300.00
15MON	1	T115 15-inch TFT Monitor, Keyboard, and Mouse	\$390.00
ArcGIS Data Appliance		ArcGIS Data Appliance provides terabytes of prerendered nationwide and worldwide data that includes street and transportation data, place-name data, administrative boundaries, raster imagery, topographic maps, shaded relief imagery, and elevation data. Please see <a href="http://www.esri.com/arcgisdata-appliance">www.esri.com/arcgisdata-appliance</a> for more details.	
<b>Subject to other terms and conditions on attached sheets.</b>			



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Date: July 6, 2010  
 Quotation Number: TROP  
**ArcGIS Server Training and Installation Options**  
 Quote valid until November 30, 2010 Page 4

ITEM	QTY	DESCRIPTION	PRICE
105579	1	<i>Introduction to ArcGIS Server</i> Training Course— Two Days, per Person, at Esri	\$980.00
115132	1	<i>Introduction to ArcGIS Server</i> Training Course with Classroom Setup Support— Two Days at Client Site	\$8,820.00
104276	1	<i>ArcGIS Server Configuration and Tuning for SQL Server</i> Training Course Two Days, per Person, at Esri	\$980.00
103881	1	<i>Managing Editing Workflows in the Multiuser Geodatabase</i> Training Course Three Days, per Person, at Esri	\$1,470.00
105896	1	<i>Developing Applications with ArcGIS Server Using the Microsoft .NET Framework</i> Training Course Three Days, per Person, at Esri	\$1,470.00
104686	1	<i>Data Management in the Multiuser Geodatabase</i> Training Course Three Days, per Person, at Esri	\$1,470.00
109051	1	<i>ArcGIS Server Web Administration Using the Microsoft .NET Framework</i> Training Course Three Days, per Person, at Esri	\$1,470.00
120923	1	<i>Creating Effective Web Applications Using ArcGIS Server</i> Training Course Two Days, per Person, at Esri	\$980.00
120212	1	<i>Building Web Applications Using the ArcGIS API for Flex</i> Training Course Two Days, per Person, at Esri	\$980.00
120216	1	<i>Building Web Applications Using the ArcGIS API for Microsoft Silverlight/WPF</i> Training Course Two Days, per Person, at Esri	\$980.00
108985	1	Esri ArcGIS Server Advanced Workgroup Installation: The ArcGIS Server Advanced Workgroup Installation Service provides up to three days of installation and configuration support for ArcGIS Server Advanced Workgroup software on up to two customer-provided hardware servers. The price includes airfare, hotel, car rental, per diem, and other direct costs. After installation and configuration are completed, the additional time can focus on technology transfer, best practices, and other GIS topics based on the intended activities of the customer. Onsite support will be provided at a mutually agreed upon customer location within the United States. By purchasing this service, the customer agrees to the Implementation Services Terms and Conditions (G-363-C), which shall take precedence over any other terms and the customer's purchase order. If not attached, these Terms and Conditions can be viewed on the Web at <a href="http://www.esri.com/legal/pdfs/g-363-c.pdf">www.esri.com/legal/pdfs/g-363-c.pdf</a> .	\$7,000.00

**Notes:** Contact Dean Garner at 909-793-2853, ext. 1-4441, for options not found in this promotion or for any questions regarding this offer.  
**By:** Dean Garner  
**Title:** Hardware Solution Sales Manager

**This quotation is made in confidence for your review only. It may not be disclosed to third parties.**



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**Subject to other terms and conditions on attached sheets.**



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## ESRI QUOTATION TERMS AND CONDITIONS

This quotation is valid until November 30, 2010. These prices and terms are valid only for items purchased and delivered within the United States excluding Guam, Puerto Rico, and the Virgin Islands.

This quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Esri.

### ORDER PROCESS

The order process is initiated when Esri receives an original purchase order or some form of advance payment. Several additional documents (e.g., credit application, if not using credit card, and tax exemption certificate) are required to complete the order.

**IMPORTANT!** Collectively, these documents contain the authorizations and information necessary to ship proper versions of the software on the correct media. Please return them promptly to avoid unnecessary delays in shipping. Please return all documents by mail or express courier or as otherwise directed.

Please show the following remittance address on your purchase order:

Esri, File #54630, Los Angeles, CA 90074-4630

### DELIVERY

#### FOB ORIGIN

**Software:** Allow 30 days from Esri's receipt of purchase order, signed software license agreement(s), and other documents, as required. Esri software license agreements may be accessed at [www.esri.com/legal](http://www.esri.com/legal).

**Hardware:** Manufacturer's terms apply. Lead times depend on make/models purchased.

Standard delivery method is surface carrier for hardware. Actual delivery method may vary depending on weight. Other service is available for an additional fee (e.g., overnight delivery).

### PAYMENT TERMS

Net 30 days, on approved credit.

### WARRANTY

Warranty and service are provided by manufacturer(s).

### TAXES

Prices quoted do not include applicable sales or use taxes unless so stated. Esri reserves the right to collect sales tax assessed by states as required by law. Esri will add state sales tax to the invoice unless Esri receives proof with the order that your organization is tax exempt or pays state tax directly.

Esri collects and pays sales tax in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin. In preparing your budget, please allow for applicable sales tax. Esri reserves the right to collect sales tax assessed by additional states as required by law.



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 909-793-2853

**Esri/IBM System x3200 M3 Server with  
 ArcGIS® Server 10 Advanced  
 Workgroup License Special Offer  
 Domestic Order Form**

7/6/10

ORDERED BY	
Organization	
Date of Order	P.O. No.
Phone	Fax
Contact	Esri Customer No.

SHIP TO	
Organization	
Department	
Address	
Attention	
Phone	Fax
E-mail	

BILL TO	
Organization	
Department	P.O. No.
Address	
Attention	
Phone	Fax
E-mail	

Qty.	Description	Unit Package Price	Total
	IBM System x3200 M3 Server with ArcGIS Server 10 Advanced Workgroup License—Part No.104865	\$21,500.00	
Optional Items (Enter items and prices below.)		Optional Items Total	
		Subtotal	
		Shipping	Included
		Sales Tax*	
		Total Due Esri	

**THANK YOU FOR YOUR ORDER!**

Please attach sheet of additional options and pricing, if necessary.

\* Please add appropriate sales tax in the states of AL, AZ, CA, CO, CT, FL, GA, HI, IL, IN, KS, MA, MD, MI, MN, MO, NC, ND, NE, NJ, NM, NV, NY, OH, OK, PA, SC, TN, TX, UT, VA, VT, WA, and WI. Esri reserves the right to correct sales tax rates and/or collect the sales tax assessed by additional states as required by law, without notice. Items may be shipped separately.

FAX YOUR ORDER TO
<b>800-330-7053</b> <b>ATTN.: Customer Service/Kelly Campos</b> Esri 380 New York Street • Redlands, CA 92373-8100

NOTES	
A. Orders must be received at Esri by November 30, 2010. B. If submitting a purchase order, a credit application will need to be completed if one is not already on file with Esri. C. ArcGIS Server requires a signed license agreement or license amendment for current users.	<b>PAYMENT OPTIONS:</b> (a) Enclose a check payable to Esri with this form. (b) Complete credit card authorization information below. (c) Enclose a completed purchase order with this form. We will not ship without payment or purchase order enclosed. Acceptance of purchase order is based on credit approval.

CREDIT CARD AUTHORIZATION					
Card Number	Check One				Expiration Date
	AMEX	Disc.	MC	Visa	
Cardholder Signature	Approval Code (Esri use only)				
Printed Name of Cardholder					



IN-HOUSE USE  
ORIGINATED BY \_\_\_\_\_ DEPT. \_\_\_\_\_ PHONE \_\_\_\_\_ CLIENT'S REQUEST \$ \_\_\_\_\_

**ESRI  
CREDIT APPLICATION  
COMPANY INFORMATION**

COMPANY NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
DBA: \_\_\_\_\_ FAX: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ CONTACT: \_\_\_\_\_  
\_\_\_\_\_  
TAX EXEMPT: YES/NO. IF YES, PLEASE ATTACH COPY  
OF EXEMPTION CERTIFICATES FOR ALL STATES.  
LENGTH OF TIME IN BUSINESS: \_\_\_\_\_ FEDERAL ID NO.: \_\_\_\_\_  
NUMBER OF EMPLOYEES: \_\_\_\_\_  
\_\_\_\_\_  
CORPORATION \_\_\_\_\_ PROPRIETORSHIP \_\_\_\_\_ PARTNERSHIP  
IF A CORPORATION, IN WHAT STATE INCORPORATED: \_\_\_\_\_  
DATE OF INCORPORATION: \_\_\_\_\_  
PRESIDENT: \_\_\_\_\_ VICE PRESIDENT: \_\_\_\_\_  
PARTNER'S NAME(S): \_\_\_\_\_  
PERSONS WITH CORPORATE SIGNATORY AUTHORITY: \_\_\_\_\_  
\_\_\_\_\_  
COMPANY CLASSIFICATION: \_\_\_\_\_ FORTUNE 500 \_\_\_\_\_ UNIVERSITY, COLLEGE, OR PUBLIC SCHOOLS  
\_\_\_\_\_  
LOCAL, STATE, OR FEDERAL GOVERNMENT \_\_\_\_\_ NONE OF THE ABOVE  
BRIEFLY DESCRIBE YOUR COMPANY'S FUNCTION: \_\_\_\_\_

**BANK REFERENCE**

*(Please list all banks and banking account numbers; attach additional pages if necessary.)*

BANK NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ CONTACT: \_\_\_\_\_  
\_\_\_\_\_  
CHECKING ACCOUNT NO.: \_\_\_\_\_  
OTHER ACCOUNT NO.: \_\_\_\_\_  
LOAN NO.: \_\_\_\_\_

**VENDOR REFERENCE**

*(PROVIDE 5)*

NAME: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
\_\_\_\_\_  
NAME: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
\_\_\_\_\_  
NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_

**ESRI PAYMENT POLICY:**

**NET 30 DAYS, 1.5 PERCENT LATE FEE PER MONTH AFTER 30 DAYS.**

BY SIGNING BELOW, COMPANY CERTIFIES AND ATTESTS FINANCIAL RESPONSIBILITY FOR ANY AND ALL CORRECT ESRI INVOICES TO COMPANY AND ITS ABILITY TO PAY SUCH INVOICES IN ACCORDANCE WITH ESRI'S PAYMENT POLICY. COMPANY FURTHER AGREES TO PAY REASONABLE ATTORNEY'S FEES, PLUS INTEREST, IN THE EVENT OF DEFAULT IN PAYMENTS IN COMPLIANCE WITH ESRI POLICY. THE INFORMATION CONTAINED HEREIN IS ONLY FOR THE PURPOSE OF OBTAINING CREDIT AND AUTHORIZES ESRI TO OBTAIN INFORMATION CONCERNING COMPANY'S CREDIT STANDING.

**PLEASE FAX TO ESRI CREDIT ANALYST AT 909-307-3031 AND MAIL ORIGINAL.**

BY: \_\_\_\_\_ DATE: \_\_\_\_\_