



Esri  
380 New York Street  
Redlands, California 92373-8100  
Phone: 909-793-2853, ext. 1-4441  
Fax: 909-307-3046



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**Special Offer from  
Esri Including  
IBM System x3550 M3  
Server with ArcGIS<sup>®</sup>  
Server 10 Basic  
Enterprise License for  
U.S. Customers Only**

Offer Valid through  
November 30, 2010

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Esri is pleased to extend special offers within the United States. These offers consist of IBM System x3550 M3 Server and an ArcGIS Server 10 Basic Enterprise License.

**If you do not see the exact server configuration you are looking for, please call your local Esri regional office or Dean Garner at 909-793-2853, ext. 1-4441, for tailor-made solutions.**

**ArcGIS Server 10 Basic Enterprise** provides a comprehensive GIS server for spatial data management. It focuses on organizing and managing geographic datasets.

*Two server packages are available.*

An IBM System x3550 M3 Server including

- One (1) Quad Core Intel Xeon E5640 2.66 GHz Processor, 12 MB Cache or Two (2) Quad Core Intel Xeon E5640 2.66 GHz Processors, 12 MB Cache
- 12 GB RAM for Four Core Server or 24 GB RAM for Eight Core Server
- 2 x 146 GB 15000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 1
- CD-RW/DVD-ROM Combo Drive
- Integrated Dual Gigabit Ethernet
- 2 x 675W Power Supplies
- Microsoft Windows Server 2008 64-bit Standard with Five Clients
- Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)

*ArcGIS Server 10 Enterprise requires a database management system (DBMS) server. A DB2 Database Server option is available on page 5 of this offer.*



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**TERMS OF THE OFFER**

- This offer is valid only in the United States excluding Guam, Puerto Rico, and the Virgin Islands.
- This offer is only available as a bundled hardware/software system.
- Orders must be received at Esri by November 30, 2010.
- Delivery terms: 20–40 days after receipt of completed order and approval of credit. Manufacturer availability may change delivery terms.

**ESRI SOFTWARE DELIVERY AND INSTALLATION**

ArcGIS Server 10 is delivered via electronic download from Esri. Users will receive an e-mail communication with a token that directs them to their Esri Global Account. Customers that do **not** have an Esri Global Account must create one before they can use the token to access and download software from the Customer Care Portal. Existing customers that already have access to the Customer Care Portal will be able to download ArcGIS Server. Official media is available on DVD for an additional fee. Esri® software installation services are available, if needed, and are included on page 6 of the quotes.

**TRAINING**

Please contact the Esri Learning Center at 909-793-2853, ext. 1-1585, for course information and a training schedule, and see page 6 of the quotes for training options and cost.

**HOW TO ORDER**

1. Complete the attached order form and credit application, if not previously on file with Esri.
2. Add other desired options.
3. Add any applicable sales tax (see order form).
4. Provide purchase order or other form of payment.
5. Send your completed order and credit application to your Esri regional office or

Esri  
 Customer Service/Kelly Campos  
 380 New York Street  
 Redlands, CA 92373-8100  
 Fax: 800-330-7053

6. Your hardware and software will be shipped to you 20–40 days after all paperwork has been completed and credit approved. Manufacturer availability may change delivery terms.

**QUESTIONS?**

Contact your Esri regional office regarding the terms of this offer or general questions.

Contact Dean Garner at 909-793-2853, ext. 1-4441, to discuss hardware options not provided in the attached quotation.

Contact Kelly Campos at 909-793-2853, ext. 1-1831, regarding the status of your order.

**Corporate Headquarters**

Esri  
 380 New York Street  
 Redlands, California 92373-8100  
 Telephone: 909-793-2853 Fax: 909-793-5953

**Regional Offices**

Boston  
 Telephone: 978-777-4543  
 Fax: 978-777-8476

California  
 Telephone: 909-793-2853,  
 ext. 1-1906  
 Fax: 909-307-3025

Charlotte  
 Telephone: 704-541-9810  
 Fax: 704-541-7620

Denver  
 Telephone: 303-449-7779  
 Fax: 303-449-8830

Minneapolis  
 Telephone: 651-454-0600  
 Fax: 651-454-0705

Olympia  
 Telephone: 360-754-4727  
 Fax: 360-943-6910

Philadelphia  
 Telephone: 610-644-3374  
 Fax: 610-644-3379

San Antonio  
 Telephone: 210-499-1044  
 Fax: 210-499-4112

St. Louis  
 Telephone: 636-949-6620  
 Fax: 636-949-6735

**States Served**

CT, MA, ME, NH,  
 NY, RI, VT

CA, HI, NV

AL, FL, GA,  
 NC, SC, TN, VA

AZ, CO, NM,  
 UT, WY

IL, MI, MN,  
 ND, SD, WI

AK, ID, MT,  
 OR, WA

DC, DE, MD,  
 NJ, PA, WV

LA, MS, OK, TX

AR, IA, IN, KS,  
 KY, MO, NE, OH



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Date: July 6, 2010  
 Quotation Number: X3550AGBE1

**Package No. 1—IBM System x3550 M3 with ArcGIS Server 10 Basic Enterprise License—Four Core Server Solution**

Quote valid until November 30, 2010 Page 3

ITEM	QTY	DESCRIPTION	PRICE
104863	1	An IBM System x3550 M3 Server including One (1) Quad Core Intel Xeon E5640 2.66 GHz Processor, 12 MB Cache, 12 GB RAM, 2 x 146 GB 15000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 1, CD-RW/DVD-ROM Combo Drive, Integrated Dual Gigabit Ethernet, 2 x 675W Power Supplies, Microsoft Windows Server 2008 64-bit Standard with Five Clients, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)	
ArcGIS Server 10 Basic Enterprise	1	<b>ArcGIS Server 10 Basic Enterprise License for One Server with Four Cores (Includes First Year of Software Maintenance)</b>  ArcGIS Server 10 Basic Enterprise requires a DBMS server.  Shipping and Handling (Included)	
<i>System Package Total</i>			<b>\$16,000.00</b>

**Notes:** Total does not include applicable sales tax (see order form).  
**By:** Dean Garner at 909-793-2853, ext. 1-4441  
**Title:** Hardware Solution Sales Manager

**This quotation is made in confidence for your review only. It may not be disclosed to third parties.**

<b>Additional Cost Options</b>			
<b>Specific to IBM System x3550 M3 Server Package No. 1 Offer</b>			
ITEM	QTY	DESCRIPTION	PRICE
4GB	1	Additional 4 GB of Memory	\$275.00
17MON	1	Avocent KVM Console 17-inch TFT Monitor, Keyboard, and Mouse	\$825.00
<b>Subject to other terms and conditions on attached sheets.</b>			



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Date: July 6, 2010

Quotation Number:  
 X3550AGBE2

## Package No. 2—IBM System x3550 M3 with ArcGIS Server 10 Basic Enterprise— Eight Core Server Solution

Quote valid until November 30, 2010

Page 4

ITEM	QTY	DESCRIPTION	PRICE
104864	1	An IBM System x3550 M3 Server with Two (2) Quad Core Intel Xeon E5640 2.66 GHz Processors, 12 MB Cache, 24 GB RAM, 2 x 146 GB 15000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 1, CD-RW/DVD-ROM Combo Drive, Integrated Dual Gigabit Ethernet, 2 x 675W Power Supplies, Microsoft Windows Server 2008 64-bit Standard with Five Clients, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week  (Available for locations in most major metropolitan areas in the United States)	
ArcGIS Server 10 Basic Enterprise	1	<b>ArcGIS Server 10 Basic Enterprise License for One Server with Eight Cores</b>  (Includes First Year of Software Maintenance)  ArcGIS Server 10 Basic Enterprise requires a DBMS server.  Shipping and Handling (Included)	
<i>System Package Total</i>			<b>\$27,000.00</b>

**Notes:** Total does not include applicable sales tax (see order form).  
**By:** Dean Garner at 909-793-2853, ext. 1-4441  
**Title:** Hardware Solution Sales Manager

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### Additional Cost Options Specific to IBM System x3550 M3 Server Package No. 2 Offer

ITEM	QTY	DESCRIPTION	PRICE
8GB2	1	Additional 8 GB of Memory	\$550.00
17MON	1	Avocent KVM Console 17-inch TFT Monitor, Keyboard, and Mouse	\$825.00

**Subject to other terms and conditions on attached sheets.**



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Date: July 6, 2010

## IBM System x3650 DB2 Database Server Solution

Quotation Number:  
 X3650 DB2

**Quote valid until November 30, 2010**

Page 5

ITEM	QTY	DESCRIPTION	PRICE
108588	1	An IBM System x3650 M3 Server including One (1) Quad Core Intel Xeon E5640 2.66 GHz Processor, 12 MB Cache, 12 GB RAM, 8 x 300 GB 10000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 5, CD-RW/DVD-ROM Combo Drive, Integrated Dual Gigabit Ethernet, 2 x 675W Power Supplies, Microsoft Windows Server 2008 64-bit Standard with Five Clients, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)	
<b>DB2</b>	1	<b>IBM DB2 Universal Database Workgroup Server Unlimited Edition</b>  Shipping and Handling (Included)	
<i>System Package Total</i>			<b>\$39,995.00</b>

**Notes:** Total does not include applicable sales tax (see order form).  
**By:** Dean Garner at 909-793-2853, ext. 1-4441  
**Title:** Hardware Solution Sales Manager

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Date: July 6, 2010  
 Quotation Number: TROP  
**ArcGIS Server Training and Installation Options**  
 Quote valid until November 30, 2010 Page 6

ITEM	QTY	DESCRIPTION	PRICE
105579	1	<i>Introduction to ArcGIS Server</i> Training Course Two Days, per Person, at Esri	\$980.00
115132	1	<i>Introduction to ArcGIS Server</i> Training Course with Classroom Setup Support—Two Days at Client Site	\$8,820.00
104276	1	<i>ArcGIS Server Configuration and Tuning for SQL Server</i> Training Course Two Days, per Person, at Esri	\$980.00
103881	1	<i>Managing Editing Workflows in the Multiuser Geodatabase</i> Training Course Three Days, per Person, at Esri	\$1,470.00
105896	1	<i>Developing Applications with ArcGIS Server Using the Microsoft .NET Framework</i> Training Course Three Days, per Person, at Esri	\$1,470.00
104686	1	<i>Data Management in the Multiuser Geodatabase</i> Training Course Three Days, per Person, at Esri	\$1,470.00
109051	1	<i>ArcGIS Server Web Administration Using the Microsoft .NET Framework</i> Training Course Three Days, per Person, at Esri	\$1,470.00
120923	1	<i>Creating Effective Web Applications Using ArcGIS Server</i> Training Course Two Days, per Person, at Esri	\$980.00
120212	1	<i>Building Web Applications Using the ArcGIS API for Flex</i> Training Course Two Days, per Person, at Esri	\$980.00
120216	1	<i>Building Web Applications Using the ArcGIS API for Microsoft Silverlight/WPF</i> Training Course Two Days, per Person, at Esri	\$980.00
108984	1	Esri ArcGIS Server Basic Enterprise Installation: The ArcGIS Server Basic Enterprise Installation Service provides up to two days of installation and configuration support for ArcGIS Server Basic Enterprise software on up to two customer-provided hardware servers. The price includes airfare, hotel, car rental, per diem, and other direct costs. If time permits, support can include basic technology transfer of typical uses for ArcGIS Server software. On-site support will be provided at a mutually agreed-upon customer location within the United States. By purchasing this service, the customer agrees to the Implementation Services Terms and Conditions (G-363-C), which shall take precedence over any other terms and the customer's purchase order. If not attached, these Terms and Conditions can be viewed on the Web at <a href="http://www.esri.com/legal/pdfs/g-363-c.pdf">www.esri.com/legal/pdfs/g-363-c.pdf</a> .	\$5,000.00

**Notes:** Contact Dean Garner at 909-793-2853, ext. 1-4441, for options not found in this promotion or for any questions regarding this offer.  
**By:** Dean Garner  
**Title:** Hardware Solution Sales Manager

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## ESRI QUOTATION TERMS AND CONDITIONS

This quotation is valid until November 30, 2010. These prices and terms are valid only for items purchased and delivered within the United States excluding Guam, Puerto Rico, and the Virgin Islands.

This quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Esri.

### ORDER PROCESS

The order process is initiated when Esri receives an original purchase order or some form of advance payment. Several additional documents (e.g., credit application, if not using credit card, and tax exemption certificate) are required to complete the order.

**IMPORTANT!** Collectively, these documents contain the authorizations and information necessary to ship proper versions of the software on the correct media. Please return them promptly to avoid unnecessary delays in shipping. Please return all documents by mail or express courier or as otherwise directed.

Please show the following remittance address on your purchase order:

Esri, File #54630, Los Angeles, CA 90074-4630

### DELIVERY

#### FOB ORIGIN

**Software:** Allow 30 days from Esri's receipt of purchase order, signed software license agreement(s), and other documents, as required. Esri software license agreements may be accessed at [www.esri.com/legal](http://www.esri.com/legal).

**Hardware:** Manufacturer's terms apply. Lead times depend on make/models purchased.

Standard delivery method is surface carrier for hardware. Actual delivery method may vary depending on weight. Other service is available for an additional fee (e.g., overnight delivery).

### PAYMENT TERMS

Net 30 days, on approved credit.

### WARRANTY

Warranty and service are provided by manufacturer(s).

### TAXES

Prices quoted do not include applicable sales or use taxes unless so stated. Esri reserves the right to collect sales tax assessed by states as required by law. Esri will add state sales tax to the invoice unless Esri receives proof with the order that your organization is tax exempt or pays state tax directly.

Esri collects and pays sales tax in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin. In preparing your budget, please allow for applicable sales tax. Esri reserves the right to collect sales tax assessed by additional states as required by law.



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 380 New York Street  
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 909-793-2853

**Esri/IBM System x3550 M3 with  
 ArcGIS® Server 10  
 Basic Enterprise License Special Offer  
 Domestic Order Form**

7/6/10

ORDERED BY	
Organization	
Date of Order	P.O. No.
Phone	Fax
Contact	Esri Customer No.

BILL TO	
Organization	
Department	P.O. No.
Address	
Attention	
Phone	Fax
E-mail	

SHIP TO	
Organization	
Department	
Address	
Attention	
Phone	Fax
E-mail	

Qty.	Description	Unit Package Price	Total
	Package No. 1: IBM System x3550 M3 with ArcGIS Server 10 Basic Enterprise License— Four Core Server Solution—Part No. 104863	\$16,000.00	
	Package No. 2: IBM System x3550 M3 with ArcGIS Server 10 Basic Enterprise License— Eight Core Server Solution—Part No. 104864	\$27,000.00	
	IBM System x3650 DB2 Database Server Solution—Part No. 108588	\$39,995.00	

Optional Items (Enter items and prices below.)	Unit Price	Net Price

Optional Items Total	
Subtotal	
Shipping	Included
Sales Tax*	
Total Due Esri	

**THANK YOU FOR YOUR ORDER!**

Please attach sheet of additional options and pricing, if necessary.

\* Please add appropriate sales tax in the states of AL, AZ, CA, CO, CT, FL, GA, HI, IL, IN, KS, MA, MD, MI, MN, MO, NC, ND, NE, NJ, NM, NV, NY, OH, OK, PA, SC, TN, TX, UT, VA, VT, WA, and WI. Esri reserves the right to correct sales tax rates and/or collect the sales tax assessed by additional states as required by law, without notice. Items may be shipped separately.

FAX YOUR ORDER TO
<b>800-330-7053</b> <b>ATTN.: Customer Service/Kelly Campos</b> Esri 380 New York Street • Redlands, CA 92373-8100

NOTES	
A. Orders must be received at Esri by November 30, 2010. B. If submitting a purchase order, a credit application will need to be completed if one is not already on file with Esri. C. ArcGIS Server requires a signed license agreement or license amendment for current users.	<b>PAYMENT OPTIONS:</b> (a) Enclose a check payable to Esri with this form. (b) Complete credit card authorization information below. (c) Enclose a completed purchase order with this form. We will not ship without payment or purchase order enclosed. Acceptance of purchase order is based on credit approval.

CREDIT CARD AUTHORIZATION					
Card Number	Check One				Expiration Date
	AMEX	Disc.	MC	Visa	
Cardholder Signature	Approval Code (Esri use only)				
Printed Name of Cardholder					



IN-HOUSE USE  
ORIGINATED BY \_\_\_\_\_ DEPT. \_\_\_\_\_ PHONE \_\_\_\_\_ CLIENT'S REQUEST \$ \_\_\_\_\_

**ESRI  
CREDIT APPLICATION  
COMPANY INFORMATION**

COMPANY NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
DBA: \_\_\_\_\_ FAX: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ CONTACT: \_\_\_\_\_  
\_\_\_\_\_  
TAX EXEMPT: YES/NO. IF YES, PLEASE ATTACH COPY  
OF EXEMPTION CERTIFICATES FOR ALL STATES.  
LENGTH OF TIME IN BUSINESS: \_\_\_\_\_ FEDERAL ID NO.: \_\_\_\_\_  
NUMBER OF EMPLOYEES: \_\_\_\_\_  
\_\_\_\_\_  
CORPORATION \_\_\_\_\_ PROPRIETORSHIP \_\_\_\_\_ PARTNERSHIP  
IF A CORPORATION, IN WHAT STATE INCORPORATED: \_\_\_\_\_  
DATE OF INCORPORATION: \_\_\_\_\_  
PRESIDENT: \_\_\_\_\_ VICE PRESIDENT: \_\_\_\_\_  
PARTNER'S NAME(S): \_\_\_\_\_  
PERSONS WITH CORPORATE SIGNATORY AUTHORITY: \_\_\_\_\_  
\_\_\_\_\_  
COMPANY CLASSIFICATION: \_\_\_\_\_ FORTUNE 500 \_\_\_\_\_ UNIVERSITY, COLLEGE, OR PUBLIC SCHOOLS  
\_\_\_\_\_  
LOCAL, STATE, OR FEDERAL GOVERNMENT \_\_\_\_\_ NONE OF THE ABOVE  
BRIEFLY DESCRIBE YOUR COMPANY'S FUNCTION: \_\_\_\_\_

**BANK REFERENCE**

*(Please list all banks and banking account numbers; attach additional pages if necessary.)*

BANK NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ CONTACT: \_\_\_\_\_  
\_\_\_\_\_  
CHECKING ACCOUNT NO.: \_\_\_\_\_  
OTHER ACCOUNT NO.: \_\_\_\_\_  
LOAN NO.: \_\_\_\_\_

**VENDOR REFERENCE**

*(PROVIDE 5)*

NAME: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
\_\_\_\_\_  
NAME: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
\_\_\_\_\_  
NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_

**ESRI PAYMENT POLICY:**

**NET 30 DAYS, 1.5 PERCENT LATE FEE PER MONTH AFTER 30 DAYS.**

BY SIGNING BELOW, COMPANY CERTIFIES AND ATTESTS FINANCIAL RESPONSIBILITY FOR ANY AND ALL CORRECT ESRI INVOICES TO COMPANY AND ITS ABILITY TO PAY SUCH INVOICES IN ACCORDANCE WITH ESRI'S PAYMENT POLICY. COMPANY FURTHER AGREES TO PAY REASONABLE ATTORNEY'S FEES, PLUS INTEREST, IN THE EVENT OF DEFAULT IN PAYMENTS IN COMPLIANCE WITH ESRI POLICY. THE INFORMATION CONTAINED HEREIN IS ONLY FOR THE PURPOSE OF OBTAINING CREDIT AND AUTHORIZES ESRI TO OBTAIN INFORMATION CONCERNING COMPANY'S CREDIT STANDING.

**PLEASE FAX TO ESRI CREDIT ANALYST AT 909-307-3031 AND MAIL ORIGINAL.**

BY: \_\_\_\_\_ DATE: \_\_\_\_\_