



ESRI  
380 New York Street  
Redlands, California 92373-8100  
Phone: 909-793-2853, ext. 1-4441  
Fax: 909-307-3046



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**Special Offer from  
ESRI Including  
IBM System x3550 Server  
with ArcGIS® Server 9.3  
Basic Enterprise License  
for U.S. Customers Only**

Offer Valid through  
February 27, 2009

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ESRI is pleased to extend special offers within the United States. These offers consist of IBM System x3550 Server and an ArcGIS Server 9.3 Basic Enterprise License.

**If you do not see the exact server configuration you are looking for, please call your local ESRI regional office or Dean Garner at 909-793-2853, ext. 1-4441, for tailor-made solutions.**

**ArcGIS Server 9.3 Basic Enterprise** is designed for GIS users who want shared access to geographic data. It provides core geodatabase management tools and technology for data storage, management, and distribution (Web-based data replication).

The enterprise level of ArcGIS Server 9.3 supports an unlimited number of users via either direct connect or connection to an application server. It offers DBMS support for IBM DB2, IBM Informix, Oracle, and all editions of Microsoft SQL Server. It has no data or memory limits.

***Two server packages are available.***

An IBM System x3550 Server including

- One (1) Quad Core Intel Xeon X5470 3.33 GHz Processor, 12 MB (2 x 6 MB) L2 Cache or Two (2) Quad Core Intel Xeon 5460 3.33 GHz Processors, 12 MB (2 x 6 MB) L2 Cache
- 8 GB RAM for Four Core Server or 16 GB RAM for Eight Core Server
- 2 x 146 GB 15000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 1
- CD-RW/DVD-ROM Combo Drive
- Integrated Dual Gigabit Ethernet
- 2 x 670W Power Supplies
- Microsoft Windows Server 2003 64-bit Standard with Five Clients
- Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)

***ArcGIS Server 9.3 Enterprise requires a database management system (DBMS) server. A DB2 Database Server option is available on page 5 of this offer.***



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## TERMS OF THE OFFER

- This offer is valid only in the United States, excluding Guam, Puerto Rico, and the Virgin Islands.
- This offer is available only as a bundled hardware/software system.
- The system pricing provided is the same for all users, including university and government users, regardless of volume.
- Orders must be received at ESRI by February 27, 2009.
- Delivery terms: 30–45 days after receipt of completed order and approval of credit. Manufacturer availability may change delivery terms.

## SYSTEM INSTALLATION

ArcGIS Server is delivered on DVD. ESRI® software installation services are available, if needed, and are quoted optionally on page 6 of the quotes.

## TRAINING

Please contact the ESRI Learning Center at 909-793-2853, ext. 1-1585, for course information and a training schedule, and see page 6 of the quotes for training options and cost.

## HOW TO ORDER

1. Complete the attached order form and credit application, if not previously on file with ESRI.
2. Add other desired options.
3. Add any applicable sales tax (see order form).
4. Provide purchase order or other form of payment.
5. Send your completed order and credit application to your ESRI regional office or

ESRI  
Customer Service  
380 New York Street  
Redlands, CA 92373-8100

6. Your hardware and software will be shipped to you within 30–45 days of all paperwork being completed and credit approved. Manufacturer availability may change delivery terms.

## QUESTIONS?

Contact your ESRI regional office regarding the terms of this offer or for general questions.

Contact Dean Garner at 909-793-2853, ext. 1-4441, to discuss hardware options not provided in the attached quotation.

Contact Kelly Campos at 909-793-2853, ext. 1-1831, regarding the status of your order.

### *Corporate Headquarters*

ESRI  
380 New York Street  
Redlands, California 92373-8100  
Telephone: 909-793-2853  
Fax: 909-793-5953

### *ESRI Regional Offices*

Boston  
Telephone: 978-777-4543  
Fax: 978-777-8476

California  
Telephone: 909-793-2853, ext. 1-1906  
Fax: 909-307-3025

Charlotte  
Telephone: 704-541-9810  
Fax: 704-541-7620

Denver  
Telephone: 303-449-7779  
Fax: 303-449-8830

Minneapolis  
Telephone: 651-454-0600  
Fax: 651-454-0705

Olympia  
Telephone: 360-754-4727  
Fax: 360-943-6910

Philadelphia  
Telephone: 610-644-3374  
Fax: 610-644-3379

San Antonio  
Telephone: 210-499-1044  
Fax: 210-499-4112

St. Louis  
Telephone: 636-949-6620  
Fax: 636-949-6735

Washington, D.C.  
Telephone: 703-506-9515  
Fax: 703-506-9514

### *States Served*

CT, MA, ME, NH,  
NY, RI, VT

CA, HI, NV

AL, FL, GA,  
NC, SC, TN

AZ, CO, NM,  
UT, WY

IL, MI, MN,  
ND, SD, WI

AK, ID, MT,  
OR, WA

DE, NJ, PA

LA, MS, OK, TX

AR, IA, IN, KS,  
KY, MO, NE, OH

DC, MD, VA, WV



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<p>Date: October 29, 2008</p> <p>Quotation Number: X3550AGBE1</p>	<h2 style="margin: 0;">Package No. 1—IBM System x3550 with ArcGIS Server 9.3 Basic Enterprise License— Four Core Server Solution</h2> <p style="margin: 10px 0 0 0;">Quote valid until February 27, 2009</p>	<p>Page 3</p>	
ITEM	QTY	DESCRIPTION	PRICE
104863	1	<p>An IBM System x3550 Server including One (1) Quad Core Intel Xeon X5470            3.33 GHz Processor, 12 MB (2 x 6 MB) L2 Cache, 8 GB RAM, 2 x 146 GB 15000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 1, CD-RW/DVD-ROM Combo Drive, Integrated Dual Gigabit Ethernet, 2 x 670W Power Supplies, Microsoft Windows Server 2003 64-bit Standard with Five Clients, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)</p>	
ArcGIS Server 9.3 Basic Enterprise	1	<p><b>ArcGIS Server 9.3 Basic Enterprise License for One Server with Four Cores (Includes First Year of Software Maintenance)</b></p> <p>ArcGIS Server 9.3 Basic Enterprise requires a DBMS server.</p> <p>Shipping and Handling (Included)</p>	
<i>System Package Total</i>			<b>\$16,000.00</b>
<p><b>Notes:</b> Total does not include applicable sales tax (see order form).  <b>By:</b> Dean Garner at 909-793-2853, ext. 1-4441  <b>Title:</b> Hardware Solution Sales Manager</p> <p style="text-align: center;"><b>This quotation is made in confidence for your review only. It may not be disclosed to third parties.</b></p>			

Additional Cost Options			
Specific to IBM System x3550 Server Package No. 1 Offer			
ITEM	QTY	DESCRIPTION	PRICE
4GB	1	4 GB (2 x 2 GB) of Memory	\$300.00
17MON	1	Avocent KVM Console 17-inch TFT Monitor, Keyboard, and Mouse	\$1,250.00
<b>Subject to other terms and conditions on attached sheets.</b>			



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Date: October 29, 2008		<b>Package No. 2—IBM System x3550 with ArcGIS Server 9.3 Basic Enterprise— Eight Core Server Solution</b>	
Quotation Number: X3550AGBE2		Page 4	
Quote valid until February 27, 2009			
ITEM	QTY	DESCRIPTION	PRICE
104864	1	An IBM System x3550 Server with Two (2) Quad Core Intel Xeon X5470 3.33 GHz Processors, 12 MB (2 x 6 MB) L2 Cache, 16 GB RAM, 2 x 146 GB 15000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 1, CD-RW/DVD-ROM Combo Drive, Integrated Dual Gigabit Ethernet, 2 x 670W Power Supplies, Microsoft Windows Server 2003 64-bit Standard with Five Clients, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)	
ArcGIS Server 9.3 Basic Enterprise	1	<b>ArcGIS Server 9.3 Basic Enterprise License for One Server with Eight Cores (Includes First Year of Software Maintenance)</b>  ArcGIS Server 9.3 Basic Enterprise requires a DBMS server.  Shipping and Handling (Included)	
<i>System Package Total</i>			<b>\$27,500.00</b>
<b>Notes:</b> Total does not include applicable sales tax (see order form). <b>By:</b> Dean Garner at 909-793-2853, ext. 1-4441 <b>Title:</b> Hardware Solution Sales Manager  <p style="text-align: center;"><b>This quotation is made in confidence for your review only. It may not be disclosed to third parties.</b></p>			

<b>Additional Cost Options Specific to IBM System x3550 Server Package No. 2 Offer</b>			
ITEM	QTY	DESCRIPTION	PRICE
8GB2	1	8 GB (4 x 2 GB) of Memory	\$950.00
17MON	1	Avocent KVM Console 17-inch TFT Monitor, Keyboard, and Mouse	\$1,250.00
<b>Subject to other terms and conditions on attached sheets.</b>			



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Date: October 29, 2008		<b>IBM System x3650 DB2 Database Server Solution</b>	
Quotation Number: X3650DB2		Quote valid until February 27, 2009	
		Page 5	
ITEM	QTY	DESCRIPTION	PRICE
108588	1	An IBM System x3650 Server including One (1) Quad Core Intel Xeon X5470 3.33 GHz Processor, 12 MB (2 x 6 MB) L2 Cache, 8 GB RAM, 8 x 146 GB 10000 rpm Serial Attached SCSI (SAS) Disk Drives with RAID 5, CD-RW/DVD-ROM Combo Drive, Integrated Dual Gigabit Ethernet, 2 x 835W Power Supplies, Microsoft Windows Server 2003 64-bit Standard with Five Clients, Three-Year Four-Hour On-Site Response 24 Hours a Day, Seven Days a Week (Available for locations in most major metropolitan areas in the United States)	
DB2	1	<b>IBM DB2 Universal Database Workgroup Server Unlimited Edition</b>  Shipping and Handling (Included)	
<i>System Package Total</i>			<b>\$37,500.00</b>
<b>Notes:</b> Total does not include applicable sales tax (see order form). <b>By:</b> Dean Garner at 909-793-2853, ext. 1-4441 <b>Title:</b> Hardware Solution Sales Manager			
<b>This quotation is made in confidence for your review only. It may not be disclosed to third parties.</b>			
<b>Subject to other terms and conditions on attached sheets.</b>			



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<b>Date: October 29, 2008</b>		<b>ArcGIS Server Training and Installation Options</b>	
<b>Quotation Number: TROP</b>		<b>Page 6</b>	
<b>Quote valid until February 27, 2009</b>			
ITEM	QTY	DESCRIPTION	PRICE
105579	1	<i>Introduction to ArcGIS Server Training Course</i> Two Days, per Person, at ESRI	\$980.00
105580	1	<i>Introduction to ArcGIS Server Training Course</i> Two Days at Client Site	\$7,640.00
104276	1	<i>ArcGIS Server Configuration and Tuning for SQL Server Training Course</i> Two Days, per Person, at ESRI	\$980.00
104277	1	<i>ArcGIS Server Configuration and Tuning for SQL Server Training Course</i> Two Days at Client Site	\$7,640.00
103881	1	<i>Managing Editing Workflows in the Multiuser Geodatabase Training Course</i> Three Days, per Person, at ESRI	\$1,470.00
103882	1	<i>Managing Editing Workflows in the Multiuser Geodatabase Training Course</i> Three Days at Client Site	\$11,460.00
105896	1	<i>Developing Applications with ArcGIS Server Using the Microsoft .NET Framework Training Course</i> Three Days, per Person, at ESRI	\$1,470.00
105897	1	<i>Developing Applications with ArcGIS Server Using the Microsoft .NET Framework Training Course</i> Three Days at Client Site	\$11,460.00
104686	1	<i>Data Management in the Multiuser Geodatabase Training Course</i> Three Days, per Person, at ESRI	\$1,470.00
104687	1	<i>Data Management in the Multiuser Geodatabase Training Course</i> Three Days at Client Site	\$11,460.00
108984	1	ESRI ArcGIS Server Basic Enterprise Installation: The ArcGIS Server Basic Enterprise Installation Service provides up to two days of installation and configuration support for ArcGIS Server Basic Enterprise software on up to two customer-provided hardware servers. The price includes airfare, hotel, car rental, per diem, and other direct costs. If time permits, support can include basic technology transfer of typical uses for ArcGIS Server software. On-site support will be provided at a mutually agreed-upon customer location within the United States. By purchasing this service, the customer agrees to the Implementation Services Terms and Conditions (G-363-C), which shall take precedence over any other terms and the customer's purchase order. If not attached, these Terms and Conditions can be viewed on the Web at <a href="http://www.esri.com/terms-conditions/g363c.html">www.esri.com/terms-conditions/g363c.html</a> .	\$5,000.00
<b>Notes:</b> Contact Dean Garner at 909-793-2853, ext. 1-4441, for options not found in this promotion or for any questions regarding this offer.			
<b>By:</b> Dean Garner			
<b>Title:</b> Hardware Solution Sales Manager			
<b>This quotation is made in confidence for your review only. It may not be disclosed to third parties.</b>			
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## ESRI QUOTATION TERMS AND CONDITIONS

This quotation is valid until February 27, 2009. These prices and terms are valid only for items purchased and delivered within the United States excluding Guam, Puerto Rico, and the Virgin Islands.

This quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from ESRI.

### ORDER PROCESS

The order process is initiated when ESRI receives an original purchase order or some form of advance payment. Several additional documents (e.g., credit application, if not using credit card, and tax exemption certificate) are required to complete the order.

**IMPORTANT!** Collectively, these documents contain the authorizations and information necessary to ship proper versions of the software on the correct media. Please return them promptly to avoid unnecessary delays in shipping. Please return all documents by mail or express courier or as otherwise directed.

Please show the following remittance address on your purchase order:

ESRI, File #54630, Los Angeles, CA 90074-4630

### DELIVERY

#### FOB ORIGIN

**Software:** Allow 30 days from ESRI's receipt of purchase order, signed software license agreement(s), and other documents, as required.

**Hardware:** Manufacturer's terms apply. Lead times depend on make/models purchased.

Standard delivery method is ground or two-day air for software and surface carrier for hardware. Actual delivery method may vary depending on weight. Other service is available for an additional fee (e.g., overnight delivery).

### PAYMENT TERMS

Net 30 days, on approved credit.

### WARRANTY

Warranty and service are provided by manufacturer(s).

### TAXES

Prices quoted do not include applicable sales or use taxes unless so stated. In preparing your budget, please allow for applicable sales tax. ESRI reserves the right to collect sales tax assessed by states as required by law. ESRI will add state sales tax to the invoice unless ESRI is shown proof with the order that your organization is tax exempt or pays state tax directly.

ESRI collects and pays sales tax in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin. ESRI reserves the right to collect sales tax assessed by additional states as required by law.



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**ESRI/IBM System x3550 with  
 ArcGIS® Server 9.3  
 Basic Enterprise License Special Offer  
 Domestic Order Form**

10/29/08

ORDERED BY	
Organization	
Date of Order	P.O. No.
Phone	Fax
Contact	ESRI Customer No.

SHIP TO	
Organization	
Department	
Address	
Attention	
Phone	Fax
E-mail	

BILL TO	
Organization	
Department	P.O. No.
Address	
Attention	
Phone	Fax
E-mail	

Qty.	Description	Unit Package Price	Total
	Package No. 1: IBM System x3550 with ArcGIS Server 9.3 Basic Enterprise License—Four Core Server Solution—Part No. 104863	\$16,000.00	
	Package No. 2: IBM System x3550 with ArcGIS Server 9.3 Basic Enterprise License—Eight Core Server Solution—Part No. 104864	\$27,500.00	
	IBM System x3650 DB2 Database Server Solution—Part No. 108588	\$37,500.00	

Optional Items (Enter items and prices below.)		Unit Price	Net Price

Optional Items Total	
Subtotal	
Shipping	Included
Sales Tax*	
Total Due ESRI	

**THANK YOU FOR YOUR ORDER!**

Please attach sheet of additional options and pricing, if necessary.

\* Please add appropriate sales tax in the states of AL, AZ, CA, CO, CT, FL, GA, HI, IL, IN, KS, MA, MD, MI, MN, MO, NC, ND, NE, NJ, NM, NV, NY, OH, OK, PA, SC, TN, TX, UT, VA, VT, WA, and WI. ESRI reserves the right to correct sales tax rates and/or collect the sales tax assessed by additional states as required by law, without notice. Items may be shipped separately.

FAX YOUR ORDER TO
<b>800-330-7053</b> <b>ATTN.: Customer Service/Kelly Campos</b> ESRI 380 New York Street • Redlands, CA 92373-8100

**NOTES**

- A. Orders must be received at ESRI by February 27, 2009.
- B. If submitting a purchase order, a credit application will need to be completed if one is not already on file with ESRI.
- C. ArcGIS Server requires a signed license agreement or license amendment for current users.

**PAYMENT OPTIONS:**

- (a) Enclose a check payable to ESRI with this form.
  - (b) Complete credit card authorization information below.
  - (c) Enclose a completed purchase order with this form.
- We will not ship without payment or purchase order enclosed.  
 Acceptance of purchase order is based on credit approval.

**CREDIT CARD AUTHORIZATION**

Card Number	Check One				Expiration Date
	AMEX	Disc.	MC	Visa	
Cardholder Signature	Approval Code (ESRI use only)				
Printed Name of Cardholder					



IN-HOUSE USE  
ORIGINATED BY \_\_\_\_\_ DEPT. \_\_\_\_\_ PHONE \_\_\_\_\_ CLIENT'S REQUEST \$ \_\_\_\_\_

**ESRI  
CREDIT APPLICATION  
COMPANY INFORMATION**

COMPANY NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
DBA: \_\_\_\_\_ FAX: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ CONTACT: \_\_\_\_\_  
\_\_\_\_\_  
TAX EXEMPT: YES/NO. IF YES, PLEASE ATTACH COPY  
OF EXEMPTION CERTIFICATES FOR ALL STATES.  
LENGTH OF TIME IN BUSINESS: \_\_\_\_\_ FEDERAL ID NO.: \_\_\_\_\_  
NUMBER OF EMPLOYEES: \_\_\_\_\_  
\_\_\_\_\_  
CORPORATION \_\_\_\_\_ PROPRIETORSHIP \_\_\_\_\_ PARTNERSHIP  
IF A CORPORATION, IN WHAT STATE INCORPORATED: \_\_\_\_\_  
DATE OF INCORPORATION: \_\_\_\_\_  
PRESIDENT: \_\_\_\_\_ VICE PRESIDENT: \_\_\_\_\_  
PARTNER'S NAME(S): \_\_\_\_\_  
PERSONS WITH CORPORATE SIGNATORY AUTHORITY: \_\_\_\_\_  
\_\_\_\_\_  
COMPANY CLASSIFICATION: \_\_\_\_\_ FORTUNE 500 \_\_\_\_\_ UNIVERSITY, COLLEGE, OR PUBLIC SCHOOLS  
\_\_\_\_\_  
LOCAL, STATE, OR FEDERAL GOVERNMENT \_\_\_\_\_ NONE OF THE ABOVE  
BRIEFLY DESCRIBE YOUR COMPANY'S FUNCTION: \_\_\_\_\_

**BANK REFERENCE**

(Please list all banks and banking account numbers; attach additional pages if necessary.)

BANK NAME: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ CONTACT: \_\_\_\_\_  
\_\_\_\_\_  
CHECKING ACCOUNT NO.: \_\_\_\_\_  
OTHER ACCOUNT NO.: \_\_\_\_\_  
LOAN NO.: \_\_\_\_\_

**VENDOR REFERENCE**

(PROVIDE 5)

NAME: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
NAME: \_\_\_\_\_ NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_ ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ TELEPHONE: \_\_\_\_\_  
NAME: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
\_\_\_\_\_  
TELEPHONE: \_\_\_\_\_

**ESRI PAYMENT POLICY:**

**NET 30 DAYS, 1.5 PERCENT LATE FEE PER MONTH AFTER 30 DAYS.**

BY SIGNING BELOW, COMPANY CERTIFIES AND ATTESTS FINANCIAL RESPONSIBILITY FOR ANY AND ALL CORRECT ESRI INVOICES TO COMPANY AND ITS ABILITY TO PAY SUCH INVOICES IN ACCORDANCE WITH ESRI'S PAYMENT POLICY. COMPANY FURTHER AGREES TO PAY REASONABLE ATTORNEY'S FEES, PLUS INTEREST, IN THE EVENT OF DEFAULT IN PAYMENTS IN COMPLIANCE WITH ESRI POLICY. THE INFORMATION CONTAINED HEREIN IS ONLY FOR THE PURPOSE OF OBTAINING CREDIT AND AUTHORIZES ESRI TO OBTAIN INFORMATION CONCERNING COMPANY'S CREDIT STANDING.

**PLEASE FAX TO ESRI CREDIT ANALYST AT 909-307-3031 AND MAIL ORIGINAL.**

BY: \_\_\_\_\_ DATE: \_\_\_\_\_