



ESRI
380 New York Street
Redlands, California 92373-8100
Phone: 909-793-2853, extension 1-4441
Fax: 909-307-3046



Trimble Handheld Field Computer Plus GPS and ArcPad or ArcPad Application Builder Solution

A special promotional offer of ArcPad® or ArcPad Application Builder packaged with Trimble® Juno™ ST Handheld Non-rugged GPS Receiver with an option for GPS Analyst™ for ArcGIS® Desktop for U.S. customers only.

The Juno ST handheld is a non-rugged GPS receiver for field data collection and mobile GIS. The Juno ST handheld is Trimble's most compact, lightweight, fully-integrated field computer, providing two- to five-meter GPS positioning in real time or after postprocessing.

If you need two- to five-meter accuracy in the field, you can use the integrated WAAS receiver for real-time corrections or you can collect data in the field and postprocess it back in the office to ensure positions are defined to the required accuracy level for your GIS and to control the overall quality and consistency of your data.

Trimble's Juno ST handheld features a high-performance 300 MHz Samsung processor, integrated GPS receiver, Microsoft® Windows Mobile™ version 5.0 software, 64 MB RAM and 128 MB nonvolatile flash data storage, SD memory card slot, built-in Bluetooth®, and wireless LAN.

Package No. 1: Item 107612—ArcPad with Trimble Juno ST handheld. **Unit Price: \$999**

Package No. 2: Item 107614—ArcPad with Trimble Juno ST handheld and Trimble's GPSCorrect™ for ArcPad. **Unit Price: \$1,399**

Package No. 3: Item 107615—ArcPad Application Builder with Trimble Juno ST handheld. **Unit Price: \$1,850**

Package No. 4: Item 107616—ArcPad Application Builder with Trimble Juno ST handheld and Trimble's GPSCorrect for ArcPad. **Unit Price: \$2,250**

ArcPad Application Builder includes

- One copy of ArcPad
- ArcPad Studio—A desktop application for the personalization and customization of ArcPad including custom input forms
- First-year maintenance, which includes
 - *Technical support (via the Web, phone, or e-mail) for one registered caller*
 - *Direct shipments of software updates for Application Builder and single ArcPad license, if and when released*

For the packages above that include the Trimble GPSCorrect extension for ESRI ArcPad software, GPSCorrect lets you take full control of your Trimble GPS receiver and adds the power of differential correction to ensure you have the most reliable and accurate data for your GIS. For those users who purchase these packages, a copy of GPS Analyst for ArcGIS Desktop must be used for managing the postprocessed differential correction. See next page for GPS Analyst pricing.



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Trimble GPS Analyst for ArcGIS Desktop

Trimble's GPS Analyst extension for ArcGIS Desktop is the hub for all your GPS data processing needs. GPS Analyst manages the postprocessed differential correction of your GPS data and provides simple, easy-to-use tools to analyze and validate data accuracy. GPS Analyst supports one to many devices, meaning that your organization can centrally manage all GPS data processing needs.

For more product details, please visit www.esri.com/partners/hardware/trimble-gpsanalyst.pdf.

The purchase price includes one year of software enhancement but does not include telephone support. Trimble is responsible for all support for the product—for Trimble support options, please see www.esri.com/trimbleprioritysupport.

Since telephone support is not included in the purchase of Trimble products, it is highly recommended that customers unfamiliar with GPS mapping systems or differential correction purchase Priority Support as stated below.

Item 68966—GPS Analyst for ArcGIS Desktop

Unit Price: \$1,995

Item 102227—GPS Analyst Software Warranty Enhancement Extension

Unit Price: \$295

GPS Analyst comes standard with a 12-month software warranty that entitles you to receive all new GPS Analyst software releases that occur within 12 months of your purchase.

Eligibility can be extended for additional 12-month periods by purchasing this GPS Analyst Software Warranty Enhancement Extension.

Trimble GPSCorrect Software Warranty Extension

Item 94567—GPSCorrect Software Warranty Extension

Unit Price: \$295

GPSCorrect for ArcPad comes standard with 3 months of software enhancement coverage. If any enhancements to the GPSCorrect for ArcPad software are released during this time, you are entitled to them at no charge. This period of coverage can be extended for an additional 12 months with the purchase of extended enhancement coverage.



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Customers unfamiliar with GPS mapping systems or differential correction should purchase Priority Support as stated below.

For technical assistance on Trimble products, it is necessary to purchase Trimble's Priority Support. Priority Support gives you direct contact with a Trimble expert, via e-mail and telephone, who will answer your questions within one business day. (If you do not purchase Priority Support, Trimble's Web site has a range of Support Notes and FAQ documents available at www.trimble.com/support.)

Trimble Support Option

Item 94572—Priority Support

Unit Price: \$595

Phone-based technical assistance is not included with Trimble products. For a review of your Trimble support options when purchasing through ESRI, please visit www.esri.com/trimbleprioritysupport. Priority Support gets you in contact with Trimble experts who will answer your questions within one business day.

Priority Support gives you 12 months' support for one registered contact. Your support requests will be dealt with directly by an authorized Trimble Support representative who will assist you with Trimble and ESRI mobile GIS products.

ArcPad Support Option

Item APSUP—Support for ArcPad per Year for One Authorized Caller

Unit Price: \$295

Technical support for ArcPad is available through ESRI's online discussion forums and Tech Notes. For additional support, ESRI offers the following options:

Pay-as-You-Go Support

Users in the United States may purchase technical support by simply calling ESRI's Technical Support Center and charging the service to a Visa, MasterCard, or American Express credit card. You will be charged \$50 per incident. You will not be charged for calls involving software defects or enhancement requests.

ASAP Support for Single Users

Single User Annual Support Assistance Program (ASAP) Support Service in the United States receives unlimited access to ESRI's Technical Support Center for one year for one authorized caller. To subscribe to ASAP Support Service, contact ESRI's Desktop Order Center.

Phone: 800-447-9778

Fax: 909-307-3039

E-mail: info@esri.com

Hours: 7:00 a.m. to 5:00 p.m. Pacific time, Monday through Friday, except ESRI holidays.

ASAP support for ArcPad is \$295 per year for one authorized caller.

ESRI Technical Support services are subject to prices, terms, and conditions in place at the time the service is used.



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Juno ST Handheld Options

Item 107617—Juno ST Accessory Pack—Two 2 GB Secure Digital Memory Cards,
Two Juno ST Batteries, and Two Stylus Kits **Unit Price: \$240**

Item 107618—2 GB Secure Digital Memory Card **Unit Price: \$95**

Item 107619—Juno ST Battery **Unit Price: \$40**

Item 107620—External Patch Antenna **Unit Price: \$35**

Item 107641—Stylus Kit (2-pack) **Unit Price: \$10**



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ESRI QUOTATION TERMS AND CONDITIONS

These prices and terms are valid only for items purchased and delivered within the United States excluding Guam, Puerto Rico, and the Virgin Islands.

This quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from ESRI.

ORDER PROCESS

The order process is initiated when ESRI receives an original purchase order or some form of advance payment. Several additional documents (e.g., credit application, if not using credit card, and tax exemption certificate) are required to complete the order.

IMPORTANT! Collectively, these documents contain the authorizations and information necessary to ship proper versions of the software on the correct media. Please return them promptly to avoid unnecessary delays in shipping. Please return all documents by mail, express courier, or as otherwise directed.

Please show the following remittance address on your purchase order:

ESRI, File #54630, Los Angeles, CA 90074-4630

DELIVERY

FOB ORIGIN

Software: Allow 30 days from ESRI's receipt of purchase order, signed software license agreement(s), and other documents, as required.

Hardware: Manufacturer's terms apply. Lead times depend on make/models purchased.

Standard delivery method is ground or two-day air for software and surface carrier for hardware. Actual delivery method may vary depending on weight. Other service is available for an additional fee (e.g., overnight delivery).

PAYMENT TERMS

Net 30 days, on approved credit.

WARRANTY

Warranty and service are provided by manufacturer(s).

TAXES

Prices quoted do not include applicable sales or use taxes unless so stated. In preparing your budget, please allow for applicable sales tax. ESRI reserves the right to collect sales tax assessed by states as required by law. ESRI will add state sales tax to the invoice unless ESRI is shown proof with the order that your organization is tax exempt or pays state tax directly.

ESRI collects and pays sales tax in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin. In preparing your budget, please allow for applicable sales tax. ESRI reserves the right to collect sales tax assessed by additional states as required by law.



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**ArcPad® or ArcPad Application Builder
 with a Trimble Juno ST Handheld Special
 Offer Domestic Order Form**

9/8/08

BILL TO	
Organization	
Department	P.O. No.
Address	
Attention	
Phone	Fax
E-mail	

ORDERED BY	
Organization	
Date of Order	P.O. No.
Phone	Fax
Contact	ESRI Customer No.

SHIP TO	
Organization	
Department	
Address	
Attention	
Phone	Fax
E-mail	

Qty.	Description	Unit Package Price	Total
	Package No. 1—ArcPad with Trimble Juno ST Handheld—Part No. 107612	\$999	
	Package No. 2—ArcPad with Trimble Juno ST Handheld and GPSCorrect for ArcPad—Part No. 107614	\$1,399	
	Package No. 3—ArcPad Application Builder with Trimble Juno ST Handheld—Part No. 107615	\$1,850	
	Package No. 4—ArcPad Application Builder with Trimble Juno ST Handheld and GPSCorrect for ArcPad—Part No. 107616	\$2,250	
	Item 68966—GPS Analyst for ArcGIS Desktop	\$1,995	
	Item 102227—GPS Analyst Software Warranty Enhancement Extension	\$295	
	Item 94567—GPSCorrect Software Warranty Extension	\$295	
	Item 94572—Priority Support	\$595	
	Item APSUP—Support for ArcPad per Year for One Authorized Caller	\$295	
	Item 107617—Juno ST Accessory Pack	\$240	
	Item 107618—2 GB Secure Digital Memory Card	\$95	
	Item 107619—Juno ST Battery	\$40	
	Item 107620—External Patch Antenna	\$35	
	Item 107641—Stylus Kit (2-pack)	\$10	
	Item 82273—Shipping and Handling per Package	\$20	
		Sales Tax*	
		Total Due ESRI	

Please attach sheet of additional options and pricing, if necessary.

* Please add appropriate sales tax in the states of AL, AZ, CA, CO, CT, FL, GA, HI, IL, IN, KS, MA, MD, MI, MN, MO, NC, ND, NE, NJ, NM, NV, NY, OH, OK, PA, SC, TN, TX, UT, VA, VT, WA, and WI. ESRI reserves the right to correct sales tax rates and/or collect the sales tax assessed by additional states as required by law, without notice. Items may be shipped separately.

FAX YOUR ORDER TO
800-330-7053
ATTN.: Customer Service/Kelly Campos
ESRI
380 New York Street • Redlands, CA 92373-8100

NOTES

- A. If submitting a purchase order, a credit application will need to be completed if one is not already on file with ESRI.
- B. Delivery is based on manufacturer availability.
- C. All sales are final. Opened boxes cannot be returned for credit.

PAYMENT OPTIONS:

- (a) Enclose a check payable to ESRI with this form.
 - (b) Complete credit card authorization information below.
 - (c) Enclose a completed purchase order with this form.
- We will not ship without payment or purchase order enclosed.
 Acceptance of purchase order is based on credit approval.

CREDIT CARD AUTHORIZATION

Card Number	Check One				Expiration Date
	AMEX	Disc.	MC	Visa	
Cardholder Signature	Approval Code (ESRI use only)				
Printed Name of Cardholder					



IN-HOUSE USE
ORIGINATED BY _____ DEPT. _____ PHONE _____ CLIENT'S REQUEST \$ _____

**ESRI
CREDIT APPLICATION
COMPANY INFORMATION**

COMPANY NAME: _____ TELEPHONE: _____
DBA: _____ FAX: _____
ADDRESS: _____ CONTACT: _____

TAX EXEMPT: YES/NO. IF YES, PLEASE ATTACH
LENGTH OF TIME IN BUSINESS: _____ COPY OF EXEMPTION CERTIFICATES FOR ALL STATES.
NUMBER OF EMPLOYEES: _____ FEDERAL ID NO.: _____

_____ CORPORATION _____ PROPRIETORSHIP _____ PARTNERSHIP
IF A CORPORATION, IN WHAT STATE INCORPORATED: _____
DATE OF INCORPORATION: _____
PRESIDENT: _____ VICE PRESIDENT: _____
PARTNER'S NAME(S): _____
PERSONS WITH CORPORATE SIGNATORY AUTHORITY: _____

COMPANY CLASSIFICATION: _____ FORTUNE 500 _____ UNIVERSITY, COLLEGE, OR PUBLIC SCHOOLS

LOCAL, STATE, OR FEDERAL GOVERNMENT _____ NONE OF THE ABOVE
BRIEFLY DESCRIBE YOUR COMPANY'S FUNCTION: _____

BANK REFERENCE

(Please list all banks and banking account numbers; attach additional pages if necessary.)

BANK NAME: _____ TELEPHONE: _____
ADDRESS: _____ CONTACT: _____

CHECKING ACCOUNT NO.: _____
OTHER ACCOUNT NO.: _____
LOAN NO.: _____

VENDOR REFERENCE

(PROVIDE 5)

NAME: _____ NAME: _____
ADDRESS: _____ ADDRESS: _____

TELEPHONE: _____ TELEPHONE: _____
NAME: _____ NAME: _____
ADDRESS: _____ ADDRESS: _____

TELEPHONE: _____ TELEPHONE: _____
NAME: _____
ADDRESS: _____

TELEPHONE: _____

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC. (ESRI), PAYMENT POLICY:

NET 30 DAYS, 1.5 PERCENT LATE FEE PER MONTH AFTER 30 DAYS.

BY SIGNING BELOW, COMPANY CERTIFIES AND ATTESTS FINANCIAL RESPONSIBILITY FOR ANY AND ALL CORRECT ESRI INVOICES TO COMPANY AND ITS ABILITY TO PAY SUCH INVOICES IN ACCORDANCE WITH ESRI'S PAYMENT POLICY. COMPANY FURTHER AGREES TO PAY REASONABLE ATTORNEY'S FEES, PLUS INTEREST, IN THE EVENT OF DEFAULT IN PAYMENTS IN COMPLIANCE WITH ESRI POLICY. THE INFORMATION CONTAINED HEREIN IS ONLY FOR THE PURPOSE OF OBTAINING CREDIT AND AUTHORIZES ESRI TO OBTAIN INFORMATION CONCERNING COMPANY'S CREDIT STANDING.

PLEASE FAX TO ESRI CREDIT ANALYST AT 909-307-3031 AND MAIL ORIGINAL.

BY: _____ DATE: _____



PRODUCT INFORMATION

Standard features

System

- Microsoft Windows Mobile version 5.0 software
- 300 MHz Samsung processor
- 64 MB RAM
- 128 MB non-volatile Flash data storage
- SD memory card slot
- Internally rechargeable and removable Li-Ion battery
- Integrated Bluetooth wireless technology for connectivity to other devices
- Integrated 802.11b/g wireless LAN for local network connectivity

GPS

- Integrated high-sensitivity GPS/WAAS¹ receiver and antenna
- 2–5 meter accuracy after differential correction (real-time or postprocessed)
- NMEA and SiRF protocol support

Software

- GPS Controller for controlling NMEA output and in-field mission planning
- Microsoft ActiveSync®, Calculator, File Explorer, Internet Explorer, Pictures, Excel Mobile, Outlook Mobile (Inbox, Calendar, Contacts, Notes, Tasks), Word Mobile, Windows® Media Player
- Transcriber (handwriting recognition)
- TrimPix software for wireless camera support. Download from www.trimble.com/trimpix.asp.

Accessories

- Power supply with international adapter kit
- Vehicle power adapter
- 1m mini USB cable
- Quick Start Guide
- Carry case
- Rechargeable Li-ion battery

Technical specifications

Physical

Size	10.9 cm x 6.0 cm x 1.9 cm (4.3 in x 2.4 in x 0.7 in)
Weight	0.133 kg (0.3 lb) with battery
Processor.	300 MHz Samsung S3C2442 processor
Memory.	64 MB RAM and 128 MB internal Flash disk
Power ²	
Low (no GPS or backlight).	10 hours
Normal (with GPS and backlight ³)	6 hours
Battery.	Removable 1200 mAh lithium-ion, rechargeable in unit



Environmental

Temperature

Operating . . . -10 °C to +50 °C (14 °F to 122 °F)

Storage. -20 °C to +70 °C (-4 °F to 158 °F)

Input/output

Communications. . . Bluetooth⁴, 802.11b/g wireless LAN, USB slave port⁵

Display. 2.8" QVGA (Transmissive with micro reflective; TMR) Touch panel, 240 × 320 pixel 65,536 colors, with backlight

Audio. Mono speaker, unidirectional microphone speaker
Record and playback utilities

Interface. Industry-standard 3.5 mm stereo earphone jack
Touch screen, Soft Input Panel (SIP) virtual keyboard
handwriting recognition software, power status LED
Audio system events, warnings, and notifications

GPS

Channels. 12 (L1 code only)

Integrated real-time. WAAS¹

Update rate. 1 Hz

Time to first fix. 30 seconds (typical)

Protocols. SiRF
NMEA-0183 v3.0 (GGA, VTG, GLL, GSA, ZDA, GSV, RMC)

Accuracy (HRMS) ⁶ after differential correction

Code Postprocessed. 2–5 m

Real-time (WAAS1) 2–5 m

Footnotes:

- 1 WAAS (Wide Area Augmentation System) available in North America only.
- 2 Using Bluetooth wireless technology or wireless LAN connectivity will consume additional battery power.
- 3 Backlight setting at default level of medium brightness
- 4 Bluetooth and wireless LAN type approvals are country specific. Juno ST handhelds have Bluetooth and wireless LAN approval in the U.S. and EU.
- 5 Fully compatible with USB v2.0 computers.
- 6 Horizontal Root Mean Squared accuracy. Requires data to be collected using horizontal mounting, minimum of 4 satellites, PDOP mask at 99, SNR mask at 12 dBHz, elevation mask at 5 degrees, and reasonable multipath conditions. Ionospheric conditions, multipath signals or obstruction of the sky by buildings or heavy tree canopy may degrade precision by interfering with signal reception. Accuracy varies with proximity to base station by +1 ppm for postprocessing and real-time. Specifications subject to change without notice.



Hardware Limited Warranty

Trimble warrants that this Trimble hardware product (the "Product") shall be free from defects in materials and workmanship and will substantially conform to Trimble's applicable published specifications for the Product for a period of one (1) year, starting from the date of delivery. The warranty set forth in this paragraph shall not apply to software/firmware products.

Software and Firmware License, Limited Warranty

Warranty Remedies

Trimble's sole liability and your exclusive remedy under the warranties set forth above shall be, at Trimble's option, to repair or replace any Product or Software that fails to conform to such warranty ("Nonconforming Product"), or refund the purchase price paid by you for any such Nonconforming Product, upon your return of any Nonconforming Product to Trimble in accordance with Trimble's standard return material authorization procedures.

Warranty Exclusions and Disclaimer

These warranties shall be applied only in the event and to the extent that: (i) the Products and Software are properly and correctly installed, configured, interfaced, maintained, stored, and operated in accordance with Trimble's relevant operator's manual and specifications, and; (ii) the Products and Software are not modified or misused. The preceding warranties shall not apply to, and Trimble shall not be responsible for defects or performance problems resulting from (i) the combination or utilization of the Product or Software with products, information, data, systems or devices not made, supplied or specified by Trimble; (ii) the operation of the Product or Software under any specification other than, or in addition to, Trimble's standard specifications for its products; (iii) the unauthorized modification or use of the Product or Software; (iv) damage caused by accident, lightning or other electrical discharge, fresh or salt water immersion or spray; or (v) normal wear and tear on consumable parts (e.g., batteries).

THE WARRANTIES ABOVE STATE TRIMBLE'S ENTIRE LIABILITY, AND YOUR EXCLUSIVE REMEDIES, RELATING TO PERFORMANCE OF THE PRODUCTS AND SOFTWARE. EXCEPT AS OTHERWISE EXPRESSLY PROVIDED HEREIN, THE PRODUCTS, SOFTWARE, AND ACCOMPANYING DOCUMENTATION AND MATERIALS ARE PROVIDED "AS-IS" AND WITHOUT EXPRESS OR IMPLIED WARRANTY OF ANY KIND BY EITHER TRIMBLE NAVIGATION LIMITED OR ANYONE WHO HAS BEEN INVOLVED IN ITS CREATION, PRODUCTION, INSTALLATION, OR DISTRIBUTION, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, TITLE, AND NONINFRINGEMENT. THE STATED EXPRESS WARRANTIES ARE IN LIEU OF ALL OBLIGATIONS OR LIABILITIES ON THE PART OF TRIMBLE ARISING OUT OF, OR IN CONNECTION WITH, ANY PRODUCTS OR SOFTWARE. SOME STATES AND JURISDICTIONS DO NOT ALLOW LIMITATIONS ON DURATION OR THE EXCLUSION OF AN IMPLIED WARRANTY, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU. TRIMBLE NAVIGATION LIMITED IS NOT RESPONSIBLE FOR THE OPERATION OR FAILURE OF OPERATION OF GPS SATELLITES OR THE AVAILABILITY OF GPS SATELLITE SIGNALS.

Limitation of Liability

TRIMBLE'S ENTIRE LIABILITY UNDER ANY PROVISION HEREIN SHALL BE LIMITED TO THE GREATER OF THE AMOUNT PAID BY YOU FOR THE PRODUCT OR SOFTWARE LICENSE OR U.S. \$25.00. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT SHALL TRIMBLE OR ITS SUPPLIERS BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES WHATSOEVER UNDER ANY CIRCUMSTANCE OR LEGAL THEORY RELATING IN ANY WAY TO THE PRODUCTS, SOFTWARE, AND ACCOMPANYING DOCUMENTATION AND MATERIALS, (INCLUDING, WITHOUT LIMITATION, DAMAGES FOR LOSS OF BUSINESS PROFITS, BUSINESS INTERRUPTION, LOSS OF BUSINESS INFORMATION, OR ANY OTHER PECUNIARY LOSS), REGARDLESS OF WHETHER TRIMBLE HAS BEEN ADVISED OF THE POSSIBILITY OF ANY SUCH LOSS AND REGARDLESS OF THE COURSE OF DEALING WHICH DEVELOPS OR HAS DEVELOPED BETWEEN YOU AND TRIMBLE. BECAUSE SOME STATES AND JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF LIABILITY FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES, THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

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