

Maintenance Quotation
Cover Page



ESRI, INC.
380 New York St.
Redlands CA 92373-8100

SUBJECT: SAMPLE U.S. MAINTENANCE QUOTATION

DATE: 09/22/2004
TO: JANE.DOE
ORGANIZATION: YOUR COMPANY NAME
FAX #: PHONE # 888-888-8888
FROM: Robert Seifert
FAX #: 909-793-4801 **PHONE #:** 909-793-2853 Ext. 2344
EMAIL: rseifert@esri.com

Your Organization's
Maintenance Contact
Name, Company Name,
Telephone/Fax Number

Number of pages transmitted
(including this cover sheet): 4

QUOTATION #25036425

Your Maintenance
Quotation Number

Please find the attached quotation for your forthcoming software maintenance term. As you know, keeping your maintenance current entitles you to exclusive benefits that may include technical support, software upgrades, and User Conference registrations. If you choose to discontinue your maintenance, you will become ineligible for maintenance benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date.

Customers who have multiple copies of some ESRI products may have the option of supporting some of their licenses with secondary maintenance. Secondary maintenance entitles users to software upgrades and technical support through a primary license. Users must support at least one primary license for every ten copies of each version of a product (e.g. ArcView 3.x licensing is regarded as separate from ArcView 9.x). Please contact Customer Service to find out more about the availability of secondary maintenance.

If you are using some ESRI products that are at previous versions, or if you have additional software that is not currently covered by one of our programs, please contact us for information about the different options that are available to you.

Do you need training? You can get affordable ESRI software training for your entire organization with a subscription to ESRI Virtual Campus. To find out how, visit the campus <http://campus.esri.com/campus/catalog/subscriptions>.

If you have any questions or need additional information, please contact Customer Service at 888-377-4575.

ESRI's Customer Service Toll-Free Telephone Number

**Actual Maintenance
Quotation Page**



380 New York Street
Redlands CA 92373
Phone: 909-793-2853

Sample U.S. Quotation

Date: 09/22/2004 **Quotation Number:** 25036425

Send Purchase Orders To:

ESRI, Inc.
380 New York Street
Redlands, CA 92373-8100
Attn: Robert Seifert

JANE DOE
YOUR COMPANY NAME
YOUR COMPANY ADDRESS
CITY, STATE, ZIP CODE
COUNTRY
Attn: JANE DOE

**Please include the following
remittance address on your
Purchase Order:**

ESRI Inc.
File #54630
Los Angeles, CA 90074-4630

Customer Number: 6001 ← **Your Customer Number**

Item	Qty	Product#	Description	Unit Price	Extended Price
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IF YOU HAVE ANY QUESTIONS REGARDING YOUR MAINTENANCE QUOTATION,
PLEASE CONTACT CUSTOMER SERVICE AT 888-377-4575

10	1	52384	MAINT, PRIM, ARCINFO, FL ArcInfo Floating Primary Maintenance Start Date: 01/01/2005 End Date: 12/31/2005	4,000.00	4,000.00
20	1	52385	MAINT, SCNDRY, ARCINFO, FL ArcInfo Floating Secondary Maintenance Start Date: 06/15/2005 End Date: 12/31/2005	657.53	657.53
30	3	52385	MAINT, SCNDRY, ARCINFO, FL ArcInfo Floating Secondary Maintenance Start Date: 09/02/2005 End Date: 12/31/2005	397.81	1,193.43

Maintenance
Unit Price and
Cumulative
(Extended)
Price

Quantity of ESRI
Software Licenses
for this Maintenance
Quotation

Description of Maintenance Type (Primary/Secondary); Software License, and Maintenance Term Date. Items 20 and 30 have different Maintenance Term Dates as they are being pro-rated to coincide with the ArcInfo Maintenance Dates in item 10. See online FAQ for explanation of pro-rating.

This quotation is valid for 90 days and is subject to your ESRI License Agreement. The quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase/license. This information may not be given to outside parties or used for any other purpose without consent from Environmental Systems Research Institute, Inc. (ESRI).

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. ESRI reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide ESRI with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Issued By: Robert Seifert

Ext: 2344

[SEIFERTR]

To expedite your order, please reference your customer number and this quotation number on your purchase order.

ESRI Customer Service Representative who
Issued Maintenance Quotation and Telephone
Extension



380 New York Street
 Redlands CA 92373
 Phone: 909-793-2853

Sample U.S. Quotation

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Date: 09/22/2004

Quotation Number: 25036425

Item	Qty	Product#	Description	Unit Price	Extended Price
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Maintenance Quotation Issue Date and Quotation Number

Subtotal	5,850.96
Shipping & Handling	0.00
Estimated Taxes	298.46
Total	\$ 6,149.42

Total Amount for Maintenance Quotation

Time Period for which Quotation is Valid

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[SEIFERTR]

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Sample U.S. Quotation

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Date: 09/22/2004 **Quotation Number:** 25036425

Item	Qty	Product#	Description	Unit Price	Extended Price
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BY SIGNING BELOW, YOU ARE INDICATING THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION. DO NOT USE THIS FORM FOR ORDER ACTIVATION IF YOUR ORGANIZATION WILL NOT HONOR AND PAY AN INVOICE THAT HAS BEEN ISSUED AT YOUR DIRECTION WITHOUT ADDITIONAL AUTHORIZING PAPERWORK.

To expedite your order, either attach a copy of this quotation to your purchase order when it is remitted to ESRI, or sign below and return this quotation to indicate your acceptance. ESRI's address and fax number are provided on the first page of this quotation.

If you have made ANY alterations to the line items included in this quote and have chosen to sign the quote to indicate your acceptance, you must fax ESRI the signed quote in its entirety in order for the quote to be accepted. You will be contacted by your Customer Service Representative if additional information is required to complete your request.

If your organization is a US Federal, state, or local government agency; an educational facility; or a company that will not pay an invoice without having issued a formal purchase order, a signed quotation will not be accepted unless it is accompanied by your purchase order.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

By signing below, you are authorizing ESRI to issue a software support invoice in the amount of:

\$ _____

Signature of Authorized Representative

Name (Please Print)

Title

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