



WHERE
AMAZING
IS ALL IN A **DAY'S WORK**

Careers at Esri

Federal, Defense, and Intelligence Teams

Put your years of experience to use at Esri and make a difference in how our nation's agencies analyze and manage critical information. We have an ongoing need for individuals to support our federal, defense, and intel customers and work in a wide variety of disciplines to lead Esri into new areas of the federal market.

Most of these positions are based in our Washington, DC, office located in Vienna, Virginia, and Redlands, California, headquarters; however, opportunities are often available in other locations. US citizenship and the ability and willingness to obtain a security clearance are required.

Account Managers

Utilize your experience in the defense, intelligence, public safety, natural resources, or science sectors in our growing sales organization. In this lead position, you will support existing client relationships and cultivate new business opportunities selling licenses to use Esri's world-leading GIS software and offering innovative GIS solutions to federal, defense, and intelligence agencies. Qualifications include sales or marketing experience in a technical field, excellent presentation and negotiation skills, and working knowledge of the federal government and/or defense and intelligence industries. Candidates must also have an understanding of federal procurement regulations and procedures and experience working with federal customers or defense and/or intelligence agencies.

Applications Developers

Support the development of leading-edge GIS applications and databases for defense and intelligence programs in the Washington, DC, region. Use your technical knowledge and superior client support skills to design, develop, and implement customized systems and solutions for clients using the ArcGIS® platform. Requirements include experience working in an applications development environment including expertise in Java, Flex, JavaScript, HTML5, Python, and/or Silverlight and experience with Oracle, SQL Server, or other RDBMSs.

Geospatial Engineers

Are you an experienced GIS professional who has an interest in designing and building the next generation of ArcGIS? We are seeking technically savvy individuals who, with insight gained from experience using GIS, have the ability to ensure the usefulness of GIS applications. In this role, you will apply our software in practical user scenarios, enhance product quality, identify new software functions that users need to solve their problems, develop and document GIS methods and practices, identify workflow enhancements, develop prototypes, and plan future releases. Qualifications include five or more years of experience implementing, applying, and using advanced geospatial software components.

Solution Engineers

Develop state-of-the-art GIS applications and demos and proofs of concept in support of a wide variety of GIS projects using ArcGIS technology. Work closely with US government clients (DoD/IC), system integrators, account managers, and applications developers to analyze problems, define requirements, and customize GIS tools for demonstration to clients. Candidates must have two or more years of experience developing GIS applications; experience with Java, JavaScript, C++, XML, or related programming languages; and knowledge of Esri® GIS software (desktop, server, cloud/ArcGISSM Online).

Software Engineers

Support leading-edge GIS applications for defense and intelligence programs by providing application design, development, and solution implementations. Be responsible for application development planning and progress tracking in addition to preparing technical documentation content. Serve as a mentor to junior software developers and provide technical leadership of a project development team as needed. Applicants must have 7 to 10 years of software experience, including expertise in Java, C++, and/or .NET or other core programming languages, with an emphasis on web applications, web services, and enterprise system architecture/development and/or experience in database programming. Experience with GIS/Esri software is a plus.

Why Esri?

- You'll be a part of helping our customers make a difference. It's at the heart of everything we do.
- We make hiring decisions based on long-term vision and strategic direction, not individual contracts and accounts. Same colleagues, same team, new challenges.
- At Esri, your contributions really do matter. You'll be proud to work here, and we'll be proud to have you as a member of the team.
- Esri offers outstanding health benefits, work-life balance, and flexible schedules and recognizes the importance of family.

Learn more and apply online at
esri.com/careers/defense.



Understanding our world.

Esri is an equal opportunity employer (EOE) supporting diversity in the work force.

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