Trimble® Juno® 3D Rugged IP54 Handheld GPS Receiver for use with ArcGIS® for Windows® Mobile

A special promotional offer for US customers only.

With the Trimble Juno handheld, your mobile work force is empowered with a fully integrated, GPS-based data collection system for everyday fieldwork. Delivered in a compact package resistant to dust, water, and shock, the Trimble Juno handheld provides a complete, integrated package of positioning, imaging, and communications for total flexibility day after day.

If you need two- to five-meter accuracy in the field, you can use the integrated WAAS receiver for real-time corrections. If you would like your Juno handheld to achieve one- to three-meter accuracy, you can collect data in the field with the Trimble Positions™ Mobile extension Perpetual License for ArcGIS for Windows Mobile software. You can then postprocess the data back in the office with Trimble Positions Desktop add-in for ArcGIS for Desktop software to ensure positions are defined to the required accuracy level for your GIS and to control the overall quality and consistency of your data.

**Pricing**

**Juno 3D**

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<tr>
<th>Item #</th>
<th>Package</th>
<th>Unit Price</th>
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<tr>
<td>123933</td>
<td>One Trimble Juno 3D handheld for use with ArcGIS for Windows Mobile</td>
<td>$1,055</td>
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<tr>
<td>123934</td>
<td>Five Trimble Juno 3D handhelds for use with ArcGIS for Windows Mobile</td>
<td>$5,150</td>
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</table>

**Juno 3D with Trimble Positions Mobile Extension Perpetual License for ArcGIS for Windows Mobile**

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<tr>
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<td>One Trimble Juno 3D handheld and Trimble Positions Mobile extension Perpetual License for ArcGIS for Windows Mobile</td>
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<td>123937</td>
<td>Five Trimble Juno 3D handhelds and Trimble Positions Mobile extension Perpetual Licenses for ArcGIS for Windows Mobile</td>
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**Trimble Positions**

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<tr>
<td>132809</td>
<td>Trimble Positions Desktop add-in Perpetual License for ArcGIS for Desktop</td>
<td>$1,995</td>
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Trimble Juno 3D Rugged IP54 Handheld Features

- High-performance 800 MHz Samsung processor
- Integrated GPS receiver
- Integrated data and voice-capable 3.75G cellular with short message service (SMS) capability
- Integrated 5-megapixel digital color camera with LED camera flash
- 3.5-inch QVGA sunlight-readable color touch screen
- Rechargeable and removable Li-Ion battery
- Microsoft® Windows Embedded Handheld 6.5 Professional
- Microsoft Office Mobile®
- 256 MB RAM
- 2 GB flash memory
- Integrated speaker and microphone
- MicroSD memory card slot
- Built-in Bluetooth®
- Wireless LAN

Note: Cellular service is not included or activated and is the customer's responsibility. More details regarding the cellular modem can be found on page 6.

ArcGIS for Windows Mobile

Key Technologies
ArcGIS for Windows Mobile 3.1 is the premier solution for GIS professionals who need to deploy and manage mobile workers with intuitive mobile mapping and GIS tools in the field, providing them with the ability to visualize, search, locate, collect, inspect, and communicate using up-to-date geographic data and maps.

The ArcGIS for Windows Mobile product includes four key technologies:

- Ready-to-Deploy Applications
- ArcGIS Runtime SDK for Windows Mobile
- Mobile Project Center
- Mobile Geoprocessing Tools
Licensing and Deployment

Trimble Software Products
The Trimble Positions Mobile extension Perpetual License for ArcGIS for Windows Mobile is delivered via download directly from Trimble. Instructions on how to download the software are included in an e-mail from Trimble.

The Trimble Positions Desktop add-in for ArcGIS for Desktop software is delivered via download directly from Trimble. Instructions on how to download the software are included in an e-mail from Trimble.

Available Training

<table>
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<tr>
<td>134235</td>
<td>On-Site ArcGIS for Windows Mobile with Trimble GPS Handheld Training</td>
<td>On-site, two-day certified training by Electronic Data Solutions covering ArcGIS for Windows Mobile with Trimble GPS handheld(s) for up to 12 students. This two-day course focuses on data collection with ArcGIS for Windows Mobile while providing in-depth training on using the Trimble Positions extension to prepare and process GPS data. Designed to convey end-to-end understanding of collecting and managing high-quality data, this class is valuable for the field user as well as the GIS administrator or data manager. All aspects of a data collection project with ArcGIS for Windows Mobile and Trimble Positions will be covered, including designing a geodatabase, field data collection, and processing data with Trimble Positions software. This class is indispensable to anyone seeking to leverage the strengths of Esri and Trimble systems in a cohesive mapping system. Customer must provide one Trimble GPS handheld and one machine supporting ArcGIS for Desktop per two students at a minimum. Additional hardware can be provided upon request (rental fees apply). Pricing includes training as specified, airfare, car, hotel, per diem expenses, and shipping of material. Pricing is also based on a minimum three-week lead time for scheduling.</td>
<td>$7,200</td>
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Support Options

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<tr>
<td>123911</td>
<td>Trimble Juno One-Year Hardware Warranty Extension</td>
<td>Additional one-year warranty for a Trimble Juno handheld. The Trimble Juno handheld standard warranty is one year.</td>
<td>$149</td>
</tr>
<tr>
<td>134173</td>
<td>Trimble Positions Mobile Extension for ArcGIS for Windows Mobile Warranty</td>
<td>Additional one-year enhancement coverage for Trimble Positions Mobile extension for ArcGIS for Windows Mobile. This extends the standard one-year Trimble Positions Mobile extension for ArcGIS for Windows Mobile software enhancement coverage. If any enhancements to the Trimble Positions Mobile extension for ArcGIS for Windows Mobile software are released during this time, you will be entitled to them at no charge.</td>
<td>$99</td>
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<tr>
<td>132810</td>
<td>Additional One Year of Support of Trimble Positions Desktop Add-in Perpetual License</td>
<td>Additional one year of support of Trimble Positions Desktop add-in perpetual license for ArcGIS for Desktop.</td>
<td>$399</td>
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Trimble Juno Series Handheld Options

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<th>Unit Price</th>
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<tr>
<td>114934</td>
<td>Trimble Juno 3D Handheld Carry Case</td>
<td>Made of strong materials, this carry case will hold your Trimble Juno 3D handheld securely in place. It comes with a 180-degree swivel clip, and the holster can be rotated to your desired position for optimal comfort.</td>
<td>$30</td>
</tr>
<tr>
<td>107617</td>
<td>Trimble Juno Accessory Pack</td>
<td>Two 32 GB microSD Flash memory cards, two Trimble Juno handheld batteries, and two stylus kits.</td>
<td>$270</td>
</tr>
<tr>
<td>107619</td>
<td>Trimble Juno 3D Handheld Battery</td>
<td>This Li-Ion battery is provided as a replacement or spare part for the Trimble Juno 3D handheld. One battery ships standard with each Trimble Juno 3D handheld.</td>
<td>$75</td>
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<tr>
<td>107641</td>
<td>Trimble Juno 3D Handheld Stylus Kit (2-pack)</td>
<td>Pack of two styluses, each featuring a nonscratch tip. A stylus ships standard with each Trimble Juno 3D handheld.</td>
<td>$10</td>
</tr>
<tr>
<td>129682</td>
<td>Juno External Battery Charger</td>
<td>This external battery charger allows you to recharge a Trimble Juno 3D series battery and can be used to ensure that spare batteries are charged and available when required. To power the charger, you will require the Juno series Universal Power Supply or Vehicle Power Supply (not included).</td>
<td>$60</td>
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<tr>
<td>107618</td>
<td>32 GB microSD Flash Memory Card</td>
<td>32 GB microSD Flash memory card.</td>
<td>$59</td>
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<tr>
<td>114828</td>
<td>Antiglare Screen Protectors 2-Pack (ultraclear)</td>
<td>Use these high-quality antiglare screen protectors to reduce reflections from the screen when working in bright sunlight and various outdoor lighting conditions and to prevent your Juno handheld screen from becoming scratched or marked.</td>
<td>$20</td>
</tr>
<tr>
<td>114826</td>
<td>Trimble Juno 3D Handheld Vehicle Mount</td>
<td>This vehicle mount allows you to securely place the Trimble Juno 3D handheld on a vehicle's dashboard. It can be rotated on each axis for optimum viewing of the screen and still provide access to the power connector (for use with the optional vehicle charger) and the audio speaker for navigation software applications and external GPS antenna connector.</td>
<td>$51</td>
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<tr>
<td>107620</td>
<td>Trimble Juno External Patch Antenna</td>
<td>An external patch antenna is available as an optional accessory for the Trimble Juno handhelds and optimizes reception in low-signal environments, with marginal satellite coverage, or in vehicles; roof mounting minimizes signal blockage.</td>
<td>$35</td>
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<tr>
<td>114829</td>
<td>Trimble Juno Universal Power Supply Kit</td>
<td>Use this power supply to recharge your Trimble Juno handheld. The power supply kit contains plug adapters for the United Kingdom, Europe, Australia, and the United States. This power supply kit is provided as a standard component with each Trimble Juno 3D handheld.</td>
<td>$52</td>
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</table>
Cellular Modem Q&A

Caution: Use of the cellular modem data or voice call capability will incur charges that may be fixed (per month) or may be based on the data bandwidth you use. Charges when roaming outside your home network (for example, abroad) are significantly higher than those incurred when on your home network. Please check with your carrier for full details of usage charges both on its own network and when roaming.

What can I use the Trimble Juno 3D handheld's cellular modem connectivity for?

The Trimble Juno 3D handheld's internal 3.75G broadband cellular modem allows you to connect to the Internet or directly to an IP address using a supported 2.5G, 3G, or 3.5G cellular network. The most common application is to connect to your organization's network remotely to access enterprise data, maps, and other information.

Other potential applications include the following:

- Accessing private or publicly available Internet sites and services, such as Web Map Servers (WMS) for background maps in the field
- Tracking each Trimble Juno 3D handheld by sending Global Navigation Satellite System (GNSS) positions periodically to a central location
- Dynamic work order allocation across a dispersed field work force
- Instantly reporting on field conditions in time-critical situations, such as natural disaster management and utility outages
- Sending and receiving e-mail in the field
- Receiving real-time corrections from Trimble VRS networks for use with a Trimble GPS Pathfinder ProXRT receiver for high-accuracy GIS data collection

Can I use the Trimble Juno 3D handheld as a dial-up modem to access the Internet?

No. There is no need to use the old-fashioned dial-up modem approach to get connected. Simply configure the cellular modem to connect directly to the (cellular) network in the same way that you would configure the WLAN radio to connect to a Wi-Fi network. Once connected to the network, you are already online.

Can I make phone calls with a Trimble Juno 3D handheld?

Yes, the Trimble Juno 3D handheld supports voice calls over the cellular network; you can also use Voice over Internet Protocol (VoIP). You can use either the integrated speaker or a wireless (Bluetooth) headset to listen and talk during a call.

Caution: VoIP calls consume a high amount of network bandwidth and will rarely be cost-effective when compared to regular cellular voice calls.

Can I send and receive text messages with a Trimble Juno 3D handheld?

Yes, the Trimble Juno 3D handheld supports text messaging.
Will using the voice call capability degrade the accuracy of my GNSS data?

No, the voice call capability will not degrade the accuracy of your GNSS data. Trimble suggests, however, that you pause/stop GNSS logging or close the feature before taking a call to avoid moving the GNSS antenna while capturing a feature.

The screen is disabled when I receive or make a voice call. Is that normal?

Yes, the Trimble Juno 3D handheld temporarily locks the screen when a phone call is made or received. This prevents you from accidentally operating the touch screen when you are on a call. To unlock the touch screen while on a call, press the left softkey.

What happens to my Internet connection when I take or make a voice call? Is software still able to send and receive data?

The Trimble Juno 3D handheld can still send and receive data when the cellular connection is in 3G mode. In GSM mode, packet data connections are put on hold while you are on a voice call.

What's the impact of voice calls on battery charge?

The Trimble Juno 3D handheld standby time is approximately 158 hours with the cellular voice call functionality enabled and 878 hours with this functionality disabled.

The Trimble Juno 3D handheld talk time is approximately eight and a half hours in GSM mode and seven and a half hours in UMTS mode.

Can I use a Bluetooth headset for voice calls?

Yes, the Trimble Juno 3D handheld is compatible with Bluetooth headsets.
ESRI QUOTATION TERMS AND CONDITIONS

These prices and terms are valid only for items purchased and delivered within the United States excluding Guam, Puerto Rico, and the Virgin Islands.

This quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase. This information may not be given to outside parties or used for any other purpose without written consent from Esri.

ORDER PROCESS

The order process is initiated when Esri receives an original purchase order or some form of advance payment. Several additional documents (e.g., credit application, if not using credit card, and tax exemption certificate) are required to complete the order.

IMPORTANT! Collectively, these documents contain the authorizations and information necessary to ship proper versions of the software on the correct media. Please return them promptly to avoid unnecessary delays in shipping. Please return all documents by mail or express courier or as otherwise directed.

Please show the following remittance address on your purchase order:

Esri, File #54630, Los Angeles, CA 90074-4630

DELIVERY

FOB ORIGIN

Software: Allow 30 days from Esri's receipt of purchase order, signed software license agreement(s), and other documents, as required. Esri software license agreements may be accessed at esri.com/legal.

Hardware: Manufacturer's terms apply. Lead times depend on make/models purchased.

Standard delivery method is surface carrier for hardware. Actual delivery method may vary depending on weight. Other service is available for an additional fee (e.g., overnight delivery).

PAYMENT TERMS

Net 30 days, on approved credit.

WARRANTY

Warranty and service are provided by manufacturer(s).

TAXES

Prices quoted do not include applicable sales or use taxes unless so stated. Esri reserves the right to collect sales tax assessed by states as required by law. Esri will add state sales tax to the invoice unless Esri receives proof with the order that your organization is tax exempt or pays state tax directly.

Esri collects and pays sales tax in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Kansas, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin. In preparing your budget, please allow for applicable sales tax. Esri reserves the right to collect sales tax assessed by additional states as required by law.
## Trimble® Juno® 3D Handhelds for Use with ArcGIS® for Windows® Mobile Special Offer

### Domestic Order Form

**3/7/13**

**ORDERED BY**

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**BILL TO**

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**SHIP TO**

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**Optional Items Total**

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| Optional Items (enter items and prices below) | Unit Price | Net Price |
|------------------------------------------------|------------|
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**Thank you for your order!**

Please attach sheet of additional options and pricing, if necessary.

* Please add appropriate sales tax in the states of AL, AZ, CA, CO, CT, FL, GA, HI, IL, IN, KS, MA, MD, MI, MN, MO, NC, ND, NE, NJ, NM, NV, NY, OH, OK, PA, SC, TN, TX, UT, VA, VT, WA, and WI. Esri reserves the right to correct sales tax rates and/or collect the sales tax assessed by additional states as required by law, without notice. Items may be shipped separately.

**FAX YOUR ORDER TO**

800-330-7053

ATTN.: Customer Service/Alan Chrest

Esri
380 New York Street • Redlands, CA 92373-8100

**NOTES**

A. If submitting a purchase order, a credit application will need to be completed if one is not already on file with Esri.
B. Delivery is based on manufacturer availability.
C. All sales are final. Opened boxes cannot be returned for credit.

**PAYMENT OPTIONS:**

(a) Enclose a check payable to Esri with this form.
(b) Complete credit card authorization information below.
(c) Enclose a completed purchase order with this form.

We will not ship without payment or purchase order enclosed. Acceptance of purchase order is based on credit approval.

**CREDIT CARD AUTHORIZATION**

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<td>AMEX</td>
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3/7/13
ESRI
CREDIT APPLICATION
COMPANY INFORMATION

COMPANY NAME: ____________________________  TELEPHONE: ____________________________
DBA: ______________________________________  FAX: ____________________________
ADDRESS: __________________________________

LENGTH OF TIME IN BUSINESS: ____________________________
NUMBER OF EMPLOYEES: ____________________________

IF A CORPORATION, IN WHAT STATE INCORPORATED: ____________________________
DATE OF INCORPORATION: ____________________________
PRESIDENT: ____________________________  VICE PRESIDENT: ____________________________
PARTNER'S NAME(S): ____________________________  PERSONS WITH CORPORATE SIGNATORY AUTHORITY: ____________________________

COMPANY CLASSIFICATION: ____________________________
FORTUNE 500  ____________________________
UNIVERSITY, COLLEGE, OR PUBLIC SCHOOLS  ____________________________
LOCAL, STATE, OR FEDERAL GOVERNMENT  ____________________________
NONE OF THE ABOVE  ____________________________

BRIEFLY DESCRIBE YOUR COMPANY'S FUNCTION: ____________________________

BANK REFERENCE
(Please list all banks and banking account numbers; attach additional pages if necessary.)

BANK NAME: ____________________________
ADDRESS: ____________________________
TELEPHONE: ____________________________
CONTACT: ____________________________
CHECKING ACCOUNT NO.: ____________________________
OTHER ACCOUNT NO.: ____________________________
LOAN NO.: ____________________________

VENDOR REFERENCE
(PROVIDE 5)

NAME: ____________________________
ADDRESS: ____________________________
TELEPHONE: ____________________________

NAME: ____________________________
ADDRESS: ____________________________
TELEPHONE: ____________________________

NAME: ____________________________
ADDRESS: ____________________________
TELEPHONE: ____________________________

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC. (ESRI), PAYMENT POLICY:
NET 30 DAYS, 1.5 PERCENT LATE FEE PER MONTH AFTER 30 DAYS.

BY SIGNING BELOW, COMPANY CERTIFIES AND ATTESTS FINANCIAL RESPONSIBILITY FOR ANY AND ALL CORRECT ESRI INVOICES TO COMPANY AND ITS ABILITY TO PAY SUCH INVOICES IN ACCORDANCE WITH ESRI'S PAYMENT POLICY. COMPANY FURTHER AGREES TO PAY REASONABLE ATTORNEY'S FEES, PLUS INTEREST, IN THE EVENT OF DEFAULT IN PAYMENTS IN COMPLIANCE WITH ESRI POLICY. THE INFORMATION CONTAINED HEREIN IS ONLY FOR THE PURPOSE OF OBTAINING CREDIT AND AUTHORIZES ESRI TO OBTAIN INFORMATION CONCERNING COMPANY'S CREDIT STANDING.

PLEASE FAX TO ESRI CREDIT ANALYST AT 909-307-3031 AND MAIL ORIGINAL.

BY: ____________________________  DATE: ____________________________
PRODUCT INFORMATION

Standard features

System
• 5 megapixel digital camera with geotagging with LED Flash
• Bluetooth v2.0 wireless technology
• 802.11b/g + WAPI wireless LAN
• 3.5 inch QVGA sunlight-readable color touch screen
• Long-life, rechargeable, and removable Li-Ion battery
• 800 MHz processor
• 256 MB RAM
• 2 GB flash memory
• 1 microSD (microSDHC compatible) memory card slot
• Integrated data and voice capable 3.75G cellular with SMS capability
• Integrated speaker and microphone
• Windows Embedded Handheld 6.5 Professional in Chinese (Simplified), English, French, German, Italian, Japanese, Korean, Portuguese (Brazilian), Russian, or Spanish

GPS
• High-sensitivity GPS/SBAS receiver and antenna
• 2 to 5 meter accuracy after differential correction (real-time)
• 1 to 3 meter accuracy after differential correction (postprocessed with GPScorrect and GPS Analyst)
• NMEA and SiRF protocol support

Standard Software
• Adobe Reader
• Juno 3D only: Microsoft Office Mobil—includes Excel Mobile, Word Mobile, Internet Explorer Mobile, Outlook Mobile, and PowerPoint Mobile

Standard Accessories
• International AC Power
• USB data cable
• Stylus with lanyard
• Wrist lanyard
• Rechargeable Li-Ion battery
Technical Specifications

**Physical**
Size: 138 mm x 79 mm x 31 mm (5.43 in. x 3.11 in. x 1.22 in.)
Weight: 0.31 kg (0.69 lb.) with battery
Processor: 800 MHz Samsung processor
Memory: 256 MB RAM and 2 GB built-in storage
Battery: 3060 mAh lithium-ion, rechargeable in unit

**Power**
Low (no GPS, backlight on): 14 hours
Normal (with GPS and backlight on): 10 hours

**Environmental**
Temperature
- Operating: –20 ºC to +60 ºC (–4 ºF to 140 ºF)
- Storage: –40 ºC to +70 ºC (–40 ºF to 158 ºF)
Humidity limit: 95% RH, noncondensing
Drop: 1.2 m (4 ft.) drop plywood over concrete
- 2 drops per 6 sides at ambient temperature 23 ºC (73 ºF)
Tumble: 100 cycles (200 drops) x 50 cm (1.64 ft.), 10 cycles/minute
Casing: IP54

**Input/Output**
Expansion: microSD Card slot (microSDHC compatible)
Display: 8.9 cm (3.5 in.) QVGA (240 x 320 pixel) resistive, sunlight readable, LED backlight
Audio: Built-in microphone and speaker, record and playback utilities
I/O: USB client v2.0 compliant
Radios: Bluetooth v2.0, Wi-Fi 802.11b/g rated HSPA+ 3.75G cellular (data and voice, Juno 3D only)
Digital camera: 5 megapixel color camera with autofocus JPEG photo format, WMV video format, flash (Trimble Juno 3D handheld only)

**GPS**
Channels: 12 (L1 code only)
Integrated real-time: SBAS
Update rate: 1 Hz
Time to first fix: 30 seconds (typical)
Protocols: SiRF, NMEA-0183

Accuracy (HRMS) after differential correction
- Code Postprocessed: 1–3 m
- Real-time (SBAS): 2–5 m
SBAS (Satellite Based Augmentation System). Includes WAAS (Wide Area Augmentation System) available in North America only, EGNOS (European Geostationary Navigation Overlay System) available in Europe only, and MSAS available in Japan only.

2 Using wireless technology, such as Bluetooth or wireless LAN, will consume additional battery power.

3 Backlight setting at 70% brightness.

4 Bluetooth and wireless LAN type approvals are country specific.

5 Tri-Band UMTS/HSDPA; Quad-Band GSM/GPRS/EDGE. The Trimble Juno 3D handheld is PTCRB certified and can operate on any of these networks that do not require carrier certification. Consult with your local reseller for more information.

6 Horizontal Root Mean Squared accuracy. Requires data to be collected using vertical mounting, minimum of 4 satellites, PDOP mask at 99, SNR mask at 12 dBHz, elevation mask at 5 degrees, and reasonable multipath conditions. Ionospheric conditions, multipath signals, or obstruction of the sky by buildings or heavy tree canopy may degrade precision by interfering with signal reception. Accuracy varies with proximity to base station by +1 ppm for postprocessing and real-time.

7 Requires Trimble DeltaPhase™ technology, as supported in the Trimble GPS Pathfinder Office software version 5.30 or later, or the Trimble GPS Analyst extension for Esri ArcGIS for Desktop software version 2.40 or later, with all current updates applied.

Specifications subject to change without notice.

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- Your name, address, and telephone numbers
- Proof of purchase
- A copy of this Trimble warranty
- A description of the nonconforming Product including the model number, and
- An explanation of the problem

The customer service representative may need additional information from you, depending on the nature of the problem.
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