

# Boost Sales with Esri

## Get Started with Proven Serviceability Applications

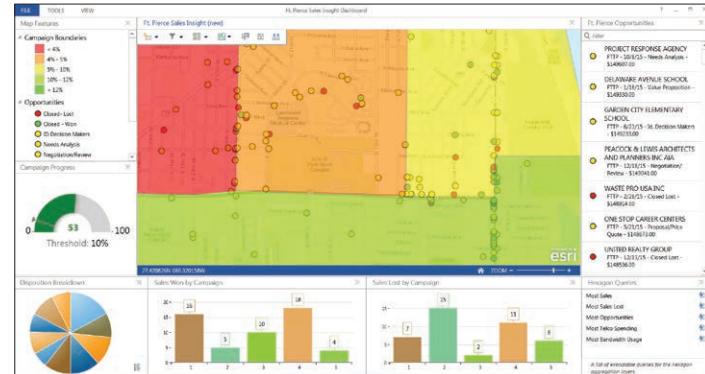
Get more services to your customers with Esri's preconfigured solutions.

## Track Sales in Real Time

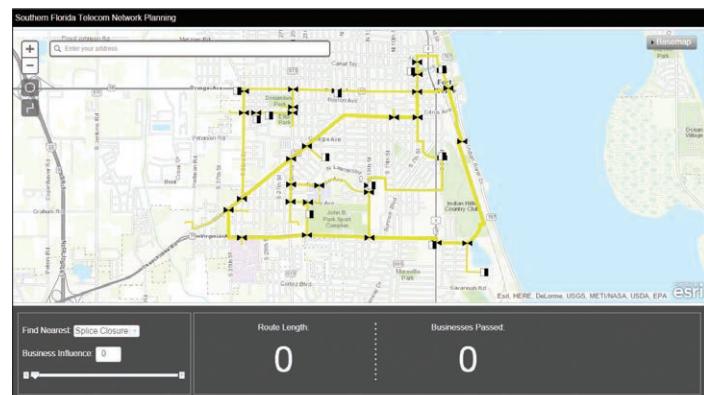
Executive dashboards let supervisors pull real-time updates on any device. Map viewers summarize total sales and break down activities by region or person. Find areas where sales can be improved. Plus, compare actual sales to projections and evaluate return on investment.

## Design Optimal Routes

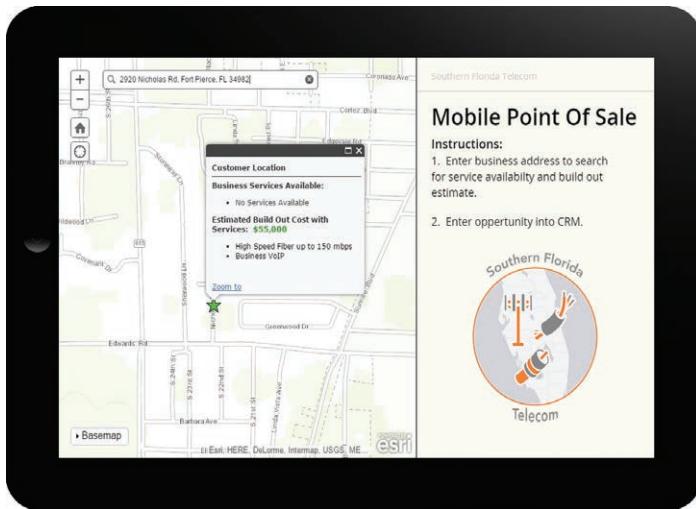
Esri® solutions automatically identify the shortest path from an address to your network access point. You can also evaluate alternative routes and additional revenue opportunities so you can maximize profitability.



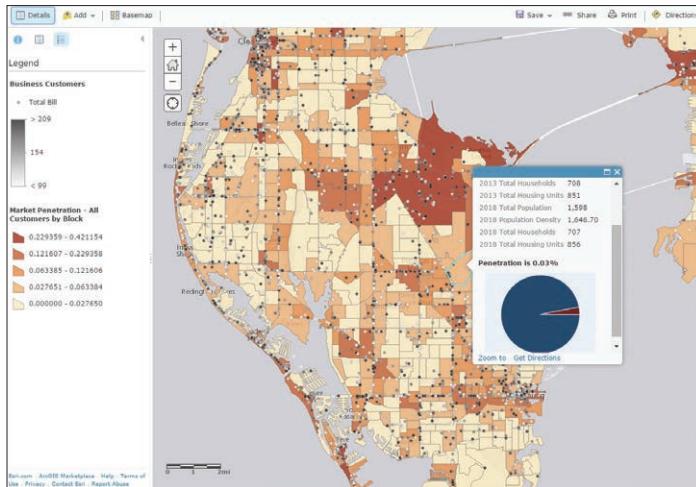
Gain insight into direct sales in real time with breakdowns by region and salesperson.



Plan your networks optimally by calculating the shortest routes and predicting your return on investment.



Mobile GIS allows access to customer information and basic quoting from the field. Give sales representatives an easy way to sell services to new and existing customers.



View market penetration and locate areas that may benefit from a sales campaign.

## Deliver Instant Quotes

Provide accurate quotes instantly. Your service representatives can access Esri's applications from their desktop or mobile devices to generate real-time, reliable quotes. Customers get the right impression from the start while you reduce costs and time to market.

## Identify New Market Opportunities

Identify high-potential areas where you can sell to existing customers and convert new ones. View current market penetration by neighborhood and assign sales representatives for targeted marketing campaigns.

"When a business customer would call, we needed about a week to manually assess if we could provide service. By then, 60 percent of those customers signed a contract with another provider. With Instaquote, based on GIS, we can provide an answer instantly."

Clay Tevebaugh  
GIS/Serviceability Manager, Comcast

Learn more about Esri serviceability applications at [esri.com/telecom](http://esri.com/telecom).

