



Career Opportunities

Join the World Leader in GIS



Since 1969, ESRI has been giving customers around the world the power to think and plan geographically. We develop and support innovative tools for visualizing, analyzing, and managing geographic data on the desktop, on a server, across the enterprise, in a mobile environment, and on the Web. With annual revenues of \$660 million and our software used in more than 300,000 organizations worldwide, ESRI is the market leader in geographic information system (GIS) technology.

We employ 2,700 people in the U.S., 1,900 of whom are based at our headquarters in Redlands, a community ideally located in Southern California. We offer exceptional benefits, competitive salaries, 401(k) and profit sharing programs, opportunities for growth, and much more.

Learn more about career opportunities on our federal team and apply online at www.esri.com/careers/defense.

ESRI's Federal, Defense, and Intel Teams

Put your years of experience in the federal/defense/intelligence industry to use at ESRI and make a difference in how our nation's agencies analyze and manage critical information. We have an ongoing need for individuals to support our federal, defense, and intel customers and work in a wide variety of disciplines to lead ESRI into new areas of the federal market.

Most of these positions are based in our Washington, D.C., regional office and Redlands, California, headquarters; however, opportunities are often available in other locations. U.S. citizenship and the ability and willingness to obtain a security clearance are required.

Account Managers

Utilize your experience in the federal, defense, intelligence, or science sectors in our growing sales organization. In this lead position, you will support existing client relationships and cultivate new business opportunities selling ESRI's world-leading GIS software and offering innovative GIS solutions to federal, defense, and intelligence agencies. Qualifications include a degree in GIS or a related field or equivalent years of related experience, depending on the position level; sales or marketing experience in a technical field; and excellent presentation and negotiation skills. Candidates must also have working knowledge of the federal government and/or defense/intel industry; understanding of federal procurement regulations and procedures; and experience working with federal customers or defense/intel agencies.

Defense Applications Developers

Support the development of leading-edge GIS applications and databases for defense and intelligence programs in the Washington, D.C., region. Use your technical knowledge and superior client support skills to design, develop, and implement customized systems and solutions for clients using the ArcGIS® suite of software. Requirements include a bachelor's or master's in computer science, engineering, GIS, or a related field, depending on the position level; experience working in an applications development environment including expertise in Java and/or .NET; and experience with Oracle, SQL Server, or other RDBMS.

Solutions Engineers

Develop state-of-the-art GIS applications and demos in support of a wide variety of GIS projects using ArcGIS technology. Work closely with U.S. government clients, contractors, account managers, and applications developers to analyze problems, define requirements, and customize GIS tools for demonstration to clients. Candidates must be able to work in an environment where rapid prototyping and quick turnaround are required. Other requirements include a bachelor's or master's in geography, computer science, or a related field, depending on the position level; two or more years of experience developing GIS applications; experience with Java, C++, XML, or related programming languages; and knowledge of ESRI's GIS software.

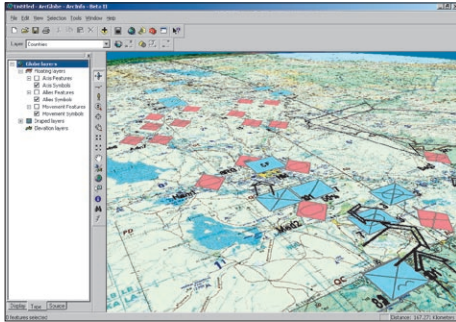
Systems Architects

Individuals with advanced experience working with large IT system design, development, and implementation are needed to support a wide variety of GIS projects using ArcGIS technology. Work closely with customers and contractors to define system specifications, concept of operations, and systems architecture; define and document enterprise GIS

ESRI is an equal opportunity employer (EOE) supporting diversity in the workforce.

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MIL-STD-2525B symbology displayed in ArcGlobe™

Our employees enjoy

- An outstanding benefits package
- Competitive salaries
- Flexible schedules
- A challenging, team-oriented environment
- Ongoing educational training and tuition reimbursement

solutions based on ESRI technology; and provide architectural leadership for the design, development, performance, and integration/testing of COTS-based program software in an enterprise environment. Qualifications include a bachelor's or master's in computer science, software engineering, GIS engineering, or a related field, depending on the position level; experience with defense or intelligence programs; and strong leadership and teamwork skills.

Database Developer

Utilize your programming experience and database expertise to support a variety of customers, large and small. Provide DBA expertise to aid customers in designing, implementing, securing, maintaining, and tuning their database environments and perform database programming to support application and middle tier developers. Qualifications include proficiency in enterprise database administration with Oracle and/or SQL Server; experience in data modeling, database development, and enterprise database architecture; and strong programming skills and experience in data tier application development and ETL.

GIS Consultants/Project Managers

Senior and midlevel GIS consultants/project managers are needed to lead project teams during requirements, analysis, design, build, and rollout of GIS solutions. This is a challenging opportunity to use your project management skills and comprehensive understanding of how cost, schedule, quality, and budget impact successful project outcomes. Candidates must have a bachelor's or master's in computer science, engineering, GIS, or a related field, depending on the position level; expertise in GIS products; and five or more years of experience in a consulting/system development and project management role. Recent experience in the defense industry and/or with military customers is a plus.

Software Engineers

Support leading-edge GIS applications for defense and intel programs by providing application design, development, and solution implementations. Be responsible for application development planning and progress tracking in addition to preparing technical documentation content. Serve as a mentor to junior software developers and provide technical leadership of a project development team as needed. Applicants must have a bachelor's or master's in computer science, engineering, mathematics, GIS, or a closely related field, depending on the position level; 7 to 10 years of software experience including expertise in Java, .NET, or other core programming languages with an emphasis on Web applications, Web services, and enterprise system architecture/development; and/or experience in database programming. Experience with GIS/ESRI software is a plus.

Defense Industry Solutions Manager

Utilize your experience in the defense, military, and/or intelligence domains and advanced knowledge of GIS or geospatial applications to champion the use of GIS in the defense market worldwide. Provide strategic direction and management of ESRI's marketing efforts to promote and grow the use of GIS in the defense and intelligence markets. Requirements include a bachelor's or master's in a related field, depending on the position level; seven or more years of demonstrated leadership experience in the defense, intelligence, or military domain; excellent leadership, communication, and presentation skills; and the ability and willingness to travel internationally.

